

TRONA JOINT UNIFIED SCHOOL DISTRICT
Trona, California 93562

Thursday, February 14, 2018
Closed/Regular Session
Trona High School Library • 4:30/6:00 p.m.

1. CALL TO ORDER

2. PUBLIC COMMENT

Persons desiring to address the Board on any Closed Session item may make a request to do so at this time. Three minutes will be allocated such person at the time he/she speaks. Please raise your hand and wait to be recognized by the President, then move to the microphone and state your name for the record.

3. CLOSED SESSION (4:30 p.m.)

As provided by Government Code Section 54950 et seq., the Board may meet in Closed Session during the official portion of the meeting for consideration of agenized items on student discipline, litigation, property negotiation, employment matters, etc.

PERSONNEL

GC §54957
Classified Personnel

PERSONNEL

GC §54957
Management

PENDING LITIGATION

GC §54954.5

4. INTRODUCTORY PROCEDURES (6:00 p.m.)

- A. Pledge of Allegiance
- B. Approval of Agenda
- C. Report of Closed Session
- D. Student of the Month
- E. Student Representatives
- F. Board Member Comments
- G. TTA Report
- H. TCEA Report
- I. Superintendent's Report
- J. Additional Reports

5. PUBLIC COMMENT

Persons desiring to address the Board about matters on the agenda or other school related matters may make a request to do so at this time. Three minutes will be allocated such person at the time he/she speaks. Please raise your hand and wait to be recognized by the President, then move to the microphone and state your name for the record.

6. CONSENT CALENDAR – General Guidelines

Certain items require legal review/approval by the Board. Other items are for information/ review or approval. When Board members have questions about items included in the consent list, these items will be pulled out of this group and considered separately. The Superintendent recommends approval: (ACTION)

1	PAYROLL WARRANTS:	
	Cert. Contract Payroll Warrants & EFT's	\$194,643.64
	Class. Contract Payroll Warrants & EFT's	\$100,868.07
	Certificated Hourly/Daily Payroll – Warrants	\$10,921.04
	Class. Hourly/Daily Payroll Warrants & EFT's	\$31,521.26
	SUBTOTAL	\$
	Minus Worker's Comp. Reimbursement	\$726.26
	TOTAL	\$
2	District Cash Receipts as of January 31, 2019	\$368,656.06
3	Accounts Receivable Transaction Report as of January 31, 2019	\$245,280.00
4	Revolving Cash Fund Report for January 31, 2019	\$-
5	Accounts Payable Batch #0005 through #3028	\$186,519.17
6	Purchase Orders	\$15,484.07
7	Budget Transfers	\$110,028.62
8	Royalty Check	\$349,285.35
9	Class Counts	Attached

7. BUSINESS

- A. DISCUSSION/ACTION – The Superintendent recommends approval of MOU for coverage of Trona Elementary Principal
- B. DISCUSSION/ACTION – The Superintendent recommends approval of Independent Contractor Agreement with J. Malony
- C. DISCUSSION/ACTION – The Superintendent recommends approval of revised Board of Education Travel Policy

- D. DISCUSSION/ACTION – The Superintendent recommends approval of Form - Authorization for pick up of warrants.
- E. DISCUSSION/ACTION – The Superintendent recommends approval of Fund 14 - Deferred Maintenance Fund.
- F. DISCUSSION/ACTION – The Superintendent recommends review and acceptance of the OPEB (GASB 75) report
- E. DISCUSSION/INFORMATIONAL – The Superintendent recommends approval to purchase fleet vehicle as follows: HADDAD DODGE, quote attached

8. FUTURE MEETINGS

Regular Meeting Thursday, March 14th 2019
4:30 p.m. Closed/6:00 p.m. Open Session
Trona High School Library

9. ADJOURNMENT

The Board allots time during the discussion of agenda items for members of the public to comment. Please raise your hand and wait to be acknowledged by the Board President, then stand before speaking.

Any documents that are public records and are provided to a majority of the Governing Board regarding an open session item on this agenda will be made available for public inspection in the District Office located at 83600 Trona Road, Trona, CA.

Note: Individuals who require special accommodation, including auxiliary aids and services, in order to participate in the Board meeting should contact the Superintendent's Office at least two days before the meeting date.

TRONA JOINT UNIFIED SCHOOL DISTRICT

CLASS COUNTS

As of
February 8th 2019

CURRENT CLASS BREAKDOWN

ELEMENTARY SCHOOL	
Transitional Kindergarten	8
Kindergarten	29
1st Grade	18
2nd Grade	32
3rd Grade	21
4th Grade	18
5th Grade	20
6th Grade	21
ELEMENTARY TOTAL	167

HIGH SCHOOL	
7th Grade	26
8th Grade	25
Freshman	20
Sophomore	27
Junior	23
Senior	17
HIGH SCHOOL TOTAL	138

Total Students - 305

Enrollment at the beginning of school year	Oct. 2005	Sept. 2006	Oct. 2007	Sept. 2008	Sept. 2009	Sept. 2010	Sept. 2011	Sept. 2012	Oct. 2013	Sept. 2014	Oct. 2015
	165 HS	171 HS	164 HS	163 HS	137 HS	125 HS	113 HS	103 HS	98 HS	112 HS	106 HS
	160 Elem	169 Elem	182 Elem	180 Elem	166 Elem	172 Elem	152 Elem	179 Elem	144 Elem	139 Elem	150 Elem
	4 CDS	5 CDS	5 CDS	7 CDS	5 CDS	6 CDS	2 CDS	3 CDS	5 CDS		
329 Total	345 Total	351 Total	350 Total	308 Total	303 Total	267 Total	285 Total	247 Total	251 Total	256 Total	



**MEMORANDUM OF UNDERSTANDING BETWEEN
THE TRONA JOINT UNIFIED SCHOOL DISTRICT AND
THE TRONA SUPERINTENDENT, DR. KEITH TOMES, HIGH SCHOOL PRINCIPAL, JOSEPH WOLFE
AND DISTRICT COUNSELOR, RUTH SOTO**

January 8, 2019

The Trona Joint Unified School District ("District"), The Superintendent, The Trona High School Principal, Joseph Wolfe and District Counselor, Ruth Soto, hereby enter into this Memorandum of Understanding ("MOU") regarding extra duties vacated by the retired Elementary Principal.

NOW, THEREFORE, the parties do hereby agree as follows:

1. This MOU will be terminated as of July 1st, 2019.
2. The following duties will be assigned

Ruth Soto	7:15 to 9:20
Joseph Wolfe	9:20 to 11:30
Keith Tomes	11:30 till the end of the day

Responsibilities

Wolfe

Awards Assemblies
End of the Year
Calendar Committee

Evaluations
Supervision/Discipline
SPSA/SARC

Soto

Scheduling
End of the Year
Supervision/Discipline

Tomes

Special education
End of the year
Supervision/Discipline

Evaluations
Awards Assemblies
SPSA/SARC

3. In the event, Dr. Tomes, Mr. Wolfe and or Mrs. Soto are not in the district the other remaining leaders will pick up the responsibilities.

4. The District will pay Dr. Tomes, Mr. Wolfe and Mrs. Soto each a 12,000 stipend for executing the vacated duties.

5. TJUSD, Dr. Tomes, Mr. Wolfe and Mrs. Soto approve the terms of this MOU and agree to be bound hereby.

IT IS SO AGREED.

Dated: _____

Ruth Soto
District Counselor

Dated: _____

Joseph Wolfe
High School Principal

Dated: _____

Keith Tomes, Superintendent
Trona Joint Unified School District

Dated: _____

Samantha MacLean, Board President

Independent Contractor Agreement

This agreement is hereby entered into between the **TRONA JOINT UNIFIED SCHOOL DISTRICT**, hereinafter referred to as "District," and **JANET MALONY**, hereinafter referred to as "Contractor."

Contractor name: JANET MALONY
Mailing address: 7225 CAMERON STREET, LAS VEGAS, NV 89118
Phone number: 909-499-0800
Email: Malony.janet@gmail.com

WHEREAS, it is the desire the TRONA JOINT UNIFIED SCHOOL DISTRICT to contract with Contractor to provide the following services,

Evaluation of current and past business practices of the District, develop new efficient business systems and procedures, train current staff in applicable laws and practices in California School Business, make recommendation to Board for on-going Business Office staffing needs, upon the terms and conditions set forth and Contractor agrees to perform the services under said terms and conditions,

WHEREAS, District is in need of such services and advice, and

WHEREAS, Contractor is specially trained and has extensive experience in California School Business including knowledge of applicable laws and school business practices and is competent to perform the services required by the District, and such services are needed for a limited duration;

NOW, THEREFORE, the parties agree as follows:

1. **Scope of work:**
Review and evaluate current business processes and practices
Establish efficient business systems
Train current staff as needed
Audit payroll, ASB accounting and Charter School Oversight processes
Review overall budget process including budget development, budget monitoring, budget revision and interim financial reporting
Evaluate and train in budget monitoring of LCAP expenditures
Make recommendation to School Board on business office staffing needs
2. **Term:** Contractor shall commence providing services under this **Agreement** on Wednesday, January 9, 2019 and will diligently perform as required and complete performance by June 30, 2019. (Hours worked not to exceed 500)
3. **Compensation:** District agrees to pay the Contractor for services satisfactorily rendered pursuant to this **Agreement** a total fee not to exceed \$45,000.00. District shall pay Contractor according to the following terms and conditions: Monthly Net 30 upon receipt of itemized invoice.

The basis of the fee for Services shall be as follows:

- a. \$ 90.00 per hour,
- b. \$ _____ per day, or
- c. \$ _____ per engagement.

Contractor shall invoice District on a monthly basis or as agreed to for all hours worked pursuant to this **Agreement**.

4. **District shall reimburse Contractor for the following expenses that are attributable directly to work performed under this Agreement:** mileage to-and-from Contractor's home to District Office and hotel expense. Mileage to be reimbursed at District's current rate and hotel expense not to exceed \$150.00 per night. Contractor will invoice District monthly for reimbursement of expenses and provide original receipts for documentation of hotel expense.
5. **Precedence of Agreement Over Exhibits:** Should there be any ambiguity or inconsistency between any exhibits to this **Agreement** and the terms of this **Agreement**, the terms of this **Agreement** take precedence.
6. **Independent Contractor:** Contractor, in the performance of this **Agreement**, shall be and act as an **Independent** contractor. Contractor understands and agrees that she shall not be considered officers, employees, or agents of the District, and are not entitled to benefits of any kind or nature normally provided employees of the District and/or to which District's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Workers' Compensation.
7. **Taxes:** Contractor acknowledges and agrees that it is the sole responsibility of Contractor to report as income its compensation received from District and to make the requisite tax filings and payments to the appropriate federal, state, or local tax authority. No part of Contractor's compensation shall be subject to withholding by District for the payment of social security, unemployment, or disability insurance or any other similar state or federal tax obligation.
8. **Fringe Benefits:** Contractor understands that Contractor is not eligible to participate in any employee pension, health, vacation pay, sick pay, or other fringe benefit plan of District.
9. **Unemployment Compensation:** District shall make no state or federal unemployment compensation payments on behalf of Contractor. Contractor will not be entitled to these benefits in connection with work performed under this **Agreement**.
10. **Workers' Compensation:** District shall not obtain workers' compensation insurance on behalf of Contractor.
11. **Indemnification:** Contractor shall indemnify and hold District harmless from any loss or liability arising from performing services under this **Agreement**.
12. **Materials:** Contractor shall furnish, at her own expense, all materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this **Agreement**, except as follows:
Use of District computer when in District Office. Contractor will supply her own computer when working from home.

Contractor's services will be performed, findings obtained, reports and recommendations prepared in accordance with general and currently accepted principles and practices of her profession.
13. **Confidentiality and Use of Information:** Contractor shall hold in trust for the District, and shall not disclose to any person, any confidential information. Confidential information is information which is related to the District's research, development, trade secrets and business affairs; but

does not include information which is generally known or easily ascertainable by nonparties through available public documentation.

14. **Termination:** With reasonable cause, either party may terminate this **Agreement** at any time by giving 5 day's written notice to the other party of the intent to terminate. Upon receipt of written notice, Contract will submit an invoice to District for any unpaid hours worked within 2 business days. District has 30 days upon receipt of invoice to submit payment to Contractor.
15. **Exclusive Agreement:** This is the entire **Agreement** between Contractor and District.
16. **Modifying the Agreement:** This **Agreement** may be modified only by a writing signed by both parties.
17. **Resolving Disputes:** If a dispute arises under this **Agreement**, any party may take the matter to California state court, jurisdiction of the county of San Bernardino.
18. **Fingerprinting & Criminal Records Check Requirements:** The District anticipates that the Contractor will not have contact with any students of the District. However, if the Contractor determines that a visit to a school campus is necessary, the Contractor shall arrange with the District to be accompanied by a District employee at all times or comply with Education Code 45125.1.
21. **Compliance with Applicable Laws:** The service completed herein must meet the approval of the District and shall be subject to the District's general right of inspection to secure the satisfactory completion thereof. Contractor agrees to comply with all federal, state, and local laws, rules, regulations and ordinances that are now or may in the future become applicable to Contractor, Contractor's business, equipment and personnel engaged in operations covered by this **Agreement** or accruing out of the performance of such operations.
22. **Nondiscrimination in Employment:** Contractor agrees that it will not engage in unlawful discrimination in employment of persons because of race, color, religious creed, national origin, ancestry, physical handicap, medical condition, marital status, or sex of such persons.
23. **Assignment and Delegation:** Contractor may not assign or subcontract any rights or delegate any of its duties under this **Agreement** without District's prior written approval.

This **Agreement** is entered into this 9th day of January, 2019.

CONTRACTOR

Signature of Authorized Agent

Social Security or Taxpayer I.D. No.

Janet Malony

Typed or Printed Name

909-499-0800

(Area Code) Telephone Number

DISTRICT USE ONLY

Authorized District Approval

Date

TRONA JOINT UNIFIED SCHOOL DISTRICT

Board Policy No. 4013

BOARD POLICIES COVERING ALL EMPLOYEES

- A. The Board hereby delegates to the Superintendent the authority to approve or disapprove requests from all other employees to attend meetings, conferences or conventions outside of the District. The decision by the Superintendent to approve or disapprove is final.
- B. The Board hereby delegates to the Superintendent the authority to determine whether attendance by other employees at meetings, conferences or conventions outside of the District shall be without loss of salary. The decision by the Superintendent to determine whether attendance shall be without loss of salary is final.
- C. The Board hereby delegates to the Superintendent the authority to reimburse all other employees for necessary and actual expenses directly related to authorized overnight attendance at meetings, conferences or conventions outside of the District within the budgetary allocations established by the Board.
- D. Employees should use District vehicles while traveling to meetings, conferences or conventions outside of the District. If a District vehicle is not available, then a school gas card will be issued to the employee for use with their personal vehicle. Gas purchases shall only be for the amount of gas used during school travel. Mileage reimbursement will be in accordance with rates established by the Internal Revenue Service.
- E. All travel claims will be paid on an actual and necessary basis. ~~If an assignment is made to attend a meeting, the actual expenditure for the meal which constitutes an official part of such meeting, and is included in the agenda or meeting notice, may be claimed if the expense cannot be billed to the school.~~ To receive reimbursement, the agenda or meeting notice ~~specifying the business meal~~ must be included along with your preapproval. ~~Otherwise, only actual expenditures for meals, (not snacks, bottled water, etc.) incurred during overnight travel may be claimed.~~

Employees who travel over night will have meal expense limits of: Breakfast - \$15.00, Lunch - \$20.00, and Dinner - \$40.00. Any tips which exceed 15% of the cost of the meal will not be reimbursed. Amounts are able to roll over within same day for meal expenses. No one meal should exceed \$50.00.

Employees who travel out of District, for a day travel, for a period of 6 hours or longer will receive an allowance of \$20.00 for one meal, if they travel out of District, for a day travel, over 12 hours will be allotted \$35.00 for two meals during that period of time.

Pre-approval authorized by the Superintendent must first be made for all reimbursements. No claim for reimbursement shall be submitted unless the employee files a claim form with appropriate, itemized, dated receipts and a copy of the meeting agenda.
- F. The Board hereby directs the Superintendent to establish appropriate procedures to implement this policy and to insure that any reimbursement to an employee will meet prudent and acceptable practices.

Legal Reference:

Education Code section 44032, 35161

Adopted:

Revised:

DATE: 2/14/2019

TO: **Division of DISTRICT FINANCIAL SERVICES**
County of San Bernardino

FROM: Trona Joint Unified SCHOOL DISTRICT

SUBJECT: **DISTRICT AUTHORIZATION FOR PICK UP OF WARRANTS**

Election of our school district, with respect to the procedure for handling payroll and commercial warrants, is noted below.

NOTE: check one box only

- ☐ I. Mail (payroll) (commercial) warrants to our school district.
☐ II. (payroll) (commercial) warrants will be picked up by a district messenger.

The following individuals are authorized to pick up (payroll)/(commercial) warrants.
(Authorization effective until canceled in writing.)

(Please print or type)

Name of Individuals:

Signature of Individual:

<u>Sarah Wright</u>	_____
<u>Sally Panen-Huntley</u>	_____
<u>Patrick Graham</u>	_____
<u>Roxana Horta</u>	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

AUTHORIZED AGENT: _____ DATE: _____
(Assistant Superintendent of Business)

NOTE: PROOF OF IDENTIFICATION MAY BE REQUIRED. (DRIVERS LICENSE)

SAN BERNARDINO COUNTY SUPERINTENDENT OF SCHOOLS
DISTRICT FINANCIAL SERVICES

REQUEST FOR NEW FUND/RESOURCE/SUB-FUND

District : Trona Unified School District Date: February 14, 2019

District Contact : Sally Panknin Phone: 760.372.2862

Authorized Agent Signature: _____

☐

REQUEST FOR FUND/SUB-FUND

☐

REQUEST TO CLOSE FUND/SUB FUND

Attached is Board Certification requesting the establishment or closure of a project, fund (sub-fund).

Fund Deferred Maintenance Fund # 14 Date: 2/14/19

Sub-Fund _____ # _____ Date: _____

To Close Fund Fund balance and cash must equal zero
Interfund Transfer Closing Balances to _____ Fund# _____ Ref # _____
Residual Interest to be transferred to _____ Fund# _____
If Balance is zero attach screen dump of On-line Cash

District Financial Services:

Processed Interfund _____ Date _____ BY _____

Field Definition Notated _____ Date _____ BY _____

Complete Fund Closure FAS () Schools () Date _____ By _____

Business Advisory Services:

Request to Redirect Interest Sent _____ Date _____ BY _____

Conversion Charts Updated Deposit () _____ BY _____

Property Tax () _____ BY _____

Interest () _____ BY _____

If Sub-Fund is State School Building Program in Funds 30 or 35 – Must attach

☐

Final accounting Review of Project Financing and Expenditures

☐

Confirmation Letter of Audit Completion

☐

If Closing Fund 30 to Fund 35 Project Processing Declaration Form

☐ REQUEST FOR FEDERAL RESOURCE

Attached is Grant/Entitlement Letter or Application identifying New Resource

Name: _____ PCA # _____

BAS ONLY

State Title:

Abbreviation:

Business Advisory Services

Assigned Initials

Yes NO

() () Range

() () Combos

Date _____ DFS

☐ REQUEST FOR STATE RESOURCE

Attached is Grant/Entitlement Letter or Application identifying New Resource

Name: _____ PCA # _____

BAS ONLY

State Title:

Abbreviation:

Business Advisory Services

Assigned Initials

Yes NO

() () Range

() () Combos

Date _____ DFS

FOR SUBMISSION TO THE GOVERNING BOARD AND THE COUNTY SUPERINTENDENT OF SCHOOLS with the Public Disclosure requirements of AB 1200 (Statutes 1991, Chapter 1213) as revised by 2004, Chapter 25), Government Code 3547.5 & 3540.2.

SUMMARY OF PROPOSED AGREEMENT

BETWEEN THE SCHOOL DISTRICT

WITH THE BARGAINING UNIT

To be acted upon by the Governing Board at its meeting on : (enter Date)

Budget Revisions to be INPUT no later than 45 days after approval: (will calc + 45 days)

Estimated Agreement Payment Date (enter Date)

GENERAL

Section 1: STATUS OF BARGAINING UNIT AGREEMENTS

This document is REQUIRED whenever a NEW or AMENDED agreement is ratified.

If this Public Disclosure is not applicable to all of the District's bargaining units, indicate the status (whether settled or pending settlement) of the remaining units:

(Separate disclosures should be made for each bargaining unit agreement)

Certificated:

Classified:

Section 2: PERIOD OF AGREEMENT

The proposed agreement covers the period beginning on: (enter Begin Date)

and ending on: (enter End Date)

If this agreement is part of a multi-year contract, indicate ALL fiscal years covered:

Fiscal Years:	2018-2019	2019-2020
Reopeners: Yes or NO ?	NO	NO

if Yes, what Areas?

COMPENSATION PROVISIONS

Section 3: SALARIES: PERCENTAGE CHANGE IN SALARIES IN PROPOSED AGREEMENT:

The proposed agreement includes the following costs for salaries for the above-mentioned

Current Year Salary Cost Before Settlement

(Based on Year to Date (YTD) Actuals Projected through 6/30):

Current Year Salary Cost After Settlement

(Include any retroactive pay increases or (decreases) or one time bonuses/stipends or (reductions), as applicable):

Total Cost Increase or (Decrease):

Percentage Increase or (Decrease):

SALARY CHANGE FOR AN AVERAGE, REPRESENTED EMPLOYEE FROM PRIOR YEAR
(Includes annual step/column movement on schedule):

Salary Increase or (Decrease)

% increase or (decrease) to existing schedule

% increase or (decrease) for one-time bonus/stipend or (salary reduction)

Step & column

average % annual change over the prior year schedule

**TOTAL PERCENTAGE CHANGE FOR
AVERAGE REPRESENTED EMPLOYEE**

TOOLS in compliance
AB 2756 (Statutes of

T

(BU)

5/24/2018
5/24/2018
7/1/2018

current

FTE Represented
21

28

7/1/2018
6/30/2020

Bargaining unit:

\$ 1,388,304.00

\$ 1,679,967.00

\$291,663.00
21.01%

EAR

per employee

per employee

per employee

per employee

Indicate Change in # of Work Days, Furlough or Additional, Related to % Change
 Indicate Total # of Work Days to be provided for fiscal year:
 Indicate Total # of Instructional Days to be provided for fiscal year:

Section 4: BENEFITS: PERCENTAGE CHANGE IN EMPLOYEE BENEFITS IN PROPOSED AGREEMENT

The proposed agreement includes the following costs for employee statutory and health/welfare benefits:

Statutory Benefits: (object 3XXX less 34XX)

(STRS, PERS, Workers Compensation, Unemployment Insurance, Social Security, Medicare)

Total Statutory Benefit Costs:

Current Costs:

Proposed Costs:

Total Cost Increase or (decrease):

Percentage Change:

District Health and Welfare Plans - Object 34XX (Medical, Dental, Vision, Life Insurance, etc.)

Total Health and Welfare Costs:

Current Costs:

Proposed Costs:

Total Cost Increase or (decrease):

Percentage Change:

Indicate if Health/Welfare Benefits are Capped: (Include details such as different caps for different plans, or any super composite rates. Also, indicate if cap includes health benefits only or all benefits.)

Current hard cap is \$13,370. The agreement will raise the hard cap to provide an increase of the lowest health plan through 6/30/20. The cost of that plan for FY 17/18 was \$13,789. The lowest plan is unknown for 18/19, but the district still agrees to cover cost of lowest plan. The ongoing annual increase for the District of \$64904 for FY 18/19 & 19/20.

Current Cap:	\$ 13,370.00
Proposed Cap:	\$ 14,000.00
Average Capped Amount increase or (decrease) per employee	\$630.00

**TOTAL COST OR (SAVINGS) OF COMPENSATION CHANGES
 (REGARDLESS OF WHETHER PREVIOUSLY BUDGETED IN WHOLE OR IN PART)**

Section 5: TOTAL COST INCREASE OR (SAVINGS) FOR SALARIES AND BENEFITS IN THE PROPOSED AGREEMENT

Current Year Combined Cost Before Settlement: (data pulls from above)

(Based on YTD Actuals Projected through 6/30 and current agreement)

Salaries	\$ 1,388,304.00
Benefits	\$ 308,090.42
Total:	

Current Year Cost After Settlement: (data pulls from above)

(Include any retroactive pay increases or (decreases) or one-time bonuses/stipends or (reductions))

Salaries	\$ 1,679,967.00
Benefits	\$ 416,219.00
Total:	

TOTAL COST INCREASE OR (DECREASE)

(This amount should tie to the multiyear projection sections for 1XXX-3XXX)

PERCENTAGE CHANGE

1% CHANGE IN SALARY AND STATUTORY BENEFIT COSTS (prior to any settlements):

OTHER PROVISIONS (COMPENSATION AND NON-COMPENSATION)

0.00
180.00
180.00

EMENT:

elfare benefits:

are)

\$	99,056.42
\$	122,219.00
\$23,162.58	
23.38%	

Other)

\$	209,034.00
\$	294,000.00
\$84,966.00	
40.65%	

os per health plans or
io other insurances.)

se to cover the cost of
.20. The cost of the
hat's a projected

(estimated /or cost of lov
4.71%

ART)

OPOSED AGREEMENT

\$	1,696,394.42
----	---------------------

ductions)):

\$	2,096,186.00
\$399,791.58	
23.57%	
\$	14,873.60

Section 6: The following are additional compensation and non-compensation provisions contained in agreement: (Indicate, **IN DETAIL**, the terms of the agreement covered in each section)

A. OTHER COMPENSATION: Off-Schedule Stipends/Bonuses, Reductions, etc. (amount, total cost and/or savings).

4% on schedule effective 7/1/2018 and 15% off schedule effective 7/1/18 through steps are being added 13,14,15-17,18,19, 20-22,23-25, 26, 27 and 28. There are also additional opportunities for teachers added for the two year contract. New stipends include: club advisor up to \$3000.00, float building \$750

B. NON-COMPENSATION: Class Size Changes (indicate before and after class sizes if applied for CDE waiver (attach copy)), Staff Development Days, Teacher Prep Time

C. REOPENERS, CONTINGENCY AND/OR RESTORATION LANGUAGE: Describe specific for Reopeners, Contingency, and/or Restoration (include triggers and timing). Provide Action to BAS upon approval.

Section 7: State Minimum Reserve Standard Calculation:

Total Expenditures and Other Uses: (pulls from MYP Sec. 9)

Minimum State Reserve Percentage (input %)

Minimum State Reserve Requirement: (Formula includes Total Exp/Uses x Minimum Reserve %)

\$
\$

FISCAL IMPACT IN CURRENT AND TWO SUBSEQUENT FISCAL YEARS

Section 8: Date of governing board approval of budget revisions in Section 9, Col.2 (below) in accordance with E.C. 42142 and Government Code 3547.5. (Pulls from above Governing Board Date plus 45 days)

Provide proof that board-approved budget revisions have been input within 45 days. Date budget revisions input/BT Batch #'s:

Batch #'s:

If the board-approved revisions input are different from the proposed budget adjust provide a detailed explanation of differences.

Section 9: IMPACT OF PROPOSED AGREEMENT ON THE GENERAL FUND BUDGET IN CURRENT AND TWO SUBSEQUENT FISCAL YEARS. (Reflect both Unrestricted and Restricted General Fund)
In-Lieu of this form, an updated Form MYP can be supplied which includes the results of the most recent Form MYP filed with this office.

Current Fiscal Year

the proposed

ounts, staff affected,

16/30/20,, the following
ditional stipend
isors up to \$3000.00,

/grades affected; and,
e, etc..

ecific areas identified
ide copy of Board

6,755,251.00

5%

337,762.55

5/24/2018

mm/dd/yy

ments in Col. 2

ENT AND TWO
und Budget Amounts)
he settlement over the

2017-2018

Please NOTE: The title reflected in Col. 1 can be modified if the agreement is being approved along with the Adopted Budget Process. In this case, Col. 4 should reflect the Adopted Budget including the salary agreement and Col. 1 would reflect the Adopted Budget less Col. 2, the actual cost of the agreement.				(Col. 1)	(Col. 2)	(Col. 3)
				Latest Board- Approved Budget Before Settlement - As of 7/1/17 (enter date)	Adjustments as a Direct Result of this Proposed Settlement	Other Revisions (Including Other Proposed BU Agreements) Required to support cost of agreement (i.e. "me-too")
OPERATING REVENUES: LCFF ADA				ADA=262		
LCFF Sources (8010-8099)				3,200,893.00	0.00	0.00
Remaining Revenues (8100-8799)				797,484.00	0.00	0.00
TOTAL				3,998,377.00	0.00	0.00
OPERATING EXPENDITURES						
1000 Certificated Salaries				1,728,835.00	0.00	0.00
2000 Classified Salaries				810,821.16	113,945.00	113,945.00
3000 Benefits				1,282,578.30	0.00	0.00
4000 Instructional Supplies				414,561.00	0.00	0.00
5000 Contracted Services				964,965.00	0.00	0.00
6000 Capital Outlay				1,078,000.00	0.00	0.00
7000 Other				80,665.00	0.00	0.00
TOTAL				6,360,425.00	113,945.00	0.00
OPERATING SURPLUS (DEFICIT)				(2,362,048.00)	0.00	0.00
Other Sources and Transfers In				0.00	0.00	0.00
Other Uses and Transfers Out				280,881.00	0.00	0.00
CURRENT YEAR INCREASE/ (DECREASE) TO FUND BALANCE				(2,642,929.00)	0.00	0.00
BEGINNING FUND BALANCE 9791-92				13,708,871.00		
Prior-Year Adjustments 9793-95				0.00		0.00
NET BEGINNING BALANCE				13,708,871.00		0.00
ENDING FUND BALANCE (EFB)				10,844,513.00	0.00	0.00
COMPONENTS OF ABOVE EFB:						
Nonspendable (9711-9719)				3,000.00	0.00	0.00
Restricted (9740)				0.00	0.00	0.00
Committed (9750/9760)				0.00	0.00	0.00
Assigned (9780)				10,412,939.00	0.00	0.00
Reserve Economic Uncertainties (9789)				428,573.00	0.00	0.00
Unassigned/Unappropriated (9790)				0.00	0.00	0.00
State Minimum Reserves %				6.45%	Meets	
Are budgets in balance?				Not in Balance		
Did you adjust reserves? s/b \$0				\$0.00		
FUND 17 RESERVES (9789) or N/A				\$ -	OK	

If the total amount of the adjustment in Column 2 does not agree with the amount of the total cost shown i please explain below. Also, list any other assumptions used or included in Column 3:

15% off schedule salary increase and H&W contribution to \$13,370 were included in the adopted budget. I to non-contracted salaries.

First Subsequent Year 2018-2019		
(Col. 1)	(Col. 2)	(Col. 3)

(Col. 4)
Projected District Budget After Settlement of Agreement (Cols. 1 + 2 + 3)
ADA=262
3,200,893.00
797,484.00
3,998,377.00

1,728,835.00
1,038,711.16
1,282,578.30
414,561.00
964,965.00
1,078,000.00
80,665.00
6,474,370.00

(2,362,048.00)

0.00
280,881.00
0.00
(2,642,929.00)

13,708,871.00
0.00
13,708,871.00

10,844,513.00

3,000.00
0.00
0.00
10,412,939.00
428,573.00
0.00
6.34%
<i>Not in Agreement</i>
\$0.00
\$ -

n Section 5, Total Costs,

Does not include impact
(Col. 4)

	Latest Board- Approved Budget Before Settlement - As of 7/1/16 (enter date)	Adjustments as a Direct Result of this Proposed Settlement	Other Revisions (Including Other Proposed BU Agreements) Required to support cost of agreement (i.e. "me-too")
OPERATING REVENUES: LCFF ADA	ADA=250		
LCFF Sources (8010-8099)	3,190,770.00	0.00	0.00
Remaining Revenues (8100-8799)	507,254.00	0.00	0.00
TOTAL	3,698,024.00	0.00	0.00

OPERATING EXPENDITURES

1000 Certificated Salaries	1,728,835.00	0.00	0.00
2000 Classified Salaries	836,281.00	113,945.00	0.00
3000 Benefits	133,875.00	0.00	0.00
4000 Instructional Supplies	606,172.00	0.00	0.00
5000 Contracted Services	964,965.00	0.00	0.00
6000 Capital Outlay	1,078,000.00	0.00	0.00
7000 Other	83,530.00	0.00	0.00
TOTAL	5,431,658.00	113,945.00	0.00

OPERATING SURPLUS/(DEFICIT)

	(1,733,634.00)	(113,945.00)	0.00
Other Sources and Transfers In	231,780.00	0.00	0.00
Other Uses and Transfers Out	203,604.00	0.00	0.00
CURRENT YEAR INCREASE/ (DECREASE) TO FUND BALANCE	(1,705,458.00)	(113,945.00)	0.00

**BEGINNING FUND BALANCE (9791)
(Pulls from prior year EFB)**

Prior-Year Adjustments (9792-9795)

NET BEGINNING BALANCE

ENDING FUND BALANCE (EFB)

COMPONENTS OF EFB (above):

Nonspendable (9711-9719)	3,000.00	0.00	0.00
Restricted (9740)	0.00	0.00	0.00
Committed (9750/9760)	0.00	0.00	0.00
Assigned (9780)	7,159,761.00	0.00	0.00
Reserve Economic Uncertainties (9789)	400,000.00	0.00	0.00
Unassigned/Unappropriated (9790)	1,576,294.00	(113,945.00)	0.00
State Minimum Reserves %	35.07%	Meets	
Are budgets in balance?	In Balance	OK	
Did you adjust reserves? s/b \$0	\$ -		
FUND 17 RESERVES (9789) or N/A	\$ -		

Assumptions used for LCFF Gap%, Unduplicated %, Other Revenue COLAs, Addl/Reduced staf
4% on schedule effective retroactive to 7/1/17. 4% on schedule effective 7/1/17. 15% off sched
through 6/30/19, Adding a step 9 to the salary schedule.

Second Subsequent Year 2019-2020

(Col. 1) (Col. 2) (Col. 3)

Projected District Budget After Settlement of Agreement (Cols. 1 + 2 + 3)
ADA=250
3,190,770.00
507,254.00
3,698,024.00

1,728,835.00
950,226.00
133,875.00
606,172.00
964,965.00
1,078,000.00
83,530.00
5,545,603.00

(1,847,579.00)

231,780.00
203,604.00
(1,819,403.00)

10,844,513.00
0.00
10,844,513.00

9,025,110.00

3,000.00
0.00
0.00
7,159,761.00
400,000.00
1,462,349.00
32.39%
<i>In Balance</i>
\$ -
\$ -

***ting, etc., explain below
ile effective 7/1/17***

(Col. 4)

	Latest Board- Approved Budget Before Settlement - As of 7/1/16 (enter date)	Adjustments as a Direct Result of this Proposed Settlement	Other Revisions (Including Other Proposed BU Agreements) Required to support cost of agreement (i.e. "me-too")
OPERATING REVENUES: LCFF ADA	ADA=254		
LCFF Sources (8010-8099)	3,254,405.00	0.00	0.00
Remaining Revenues (8100-8799)	507,947.00	0.00	0.00
TOTAL	3,762,352.00	0.00	0.00

OPERATING EXPENDITURES

1000 Certificated Salaries	1,794,735.00	0.00	0.00
2000 Classified Salaries	863,821.00	0.00	0.00
3000 Benefits	1,389,119.00	0.00	0.00
4000 Instructional Supplies	606,867.00	0.00	0.00
5000 Contracted Services	964,967.00	0.00	0.00
6000 Capital Outlay	1,078,000.00	0.00	0.00
7000 Other	80,665.00	0.00	0.00
TOTAL	6,778,174.00	0.00	0.00

OPERATING SURPLUS/(DEFICIT)

	(3,015,822.00)	0.00	0.00
Other Sources and Transfers In	32,232.00	0.00	0.00
Other Uses and Transfers Out	280,881.00	0.00	0.00
CURRENT YEAR INCREASE/ (DECREASE) TO FUND BALANCE	(3,264,471.00)	0.00	0.00

BEGINNING FUND BALANCE (9791)
(Pulls from prior year EFB)
Prior-Year Adjustments (9792-9795)
NET BEGINNING BALANCE

7,577,188.00	
7,577,188.00	

ENDING FUND BALANCE (EFB)

4,312,717.00	0.00	0.00
--------------	------	------

COMPONENTS OF EFB (above):

(use whole rounded numbers only)

Nonspendable (9711-9719)	3,000.00		
Restricted (9740)	0.00		
Committed (9750/9760)	0.00		
Assigned (9780)	4,614,885.00	0.00	
Reserve Economic Uncertainties (9789)	400,000.00	0.00	0.00
Unassigned/Unappropriated (9790)	(705,168.00)	0.00	0.00
State Minimum Reserves %	(4.32%)	Meets	
Are budgets in balance?	In Balance		
Did you adjust reserves? s/b \$0	\$0.00	OK	
FUND 17 RESERVES (9789) or N/A	\$ -		

Assumptions used for LCFF Gap%, Unduplicated %, Other Revenue COLAs, Addl/Reduced Sta
15% off schedule salary increase and H&W contribution to \$13,370 left in the budget. Does not
non-contracted salaries.

Section 10: MULTI-YEAR CONTRACT AGREEMENT PROVISIONS: The proposed agreement con

Projected District Budget After Settlement of Agreement (Cols. 1 + 2 + 3)
254
3,254,405.00
507,947.00
3,762,352.00

1,794,735.00
863,821.00
1,389,119.00
606,867.00
964,967.00
1,078,000.00
80,665.00
6,778,174.00

(3,015,822.00)

32,232.00
280,881.00
(3,264,471.00)

9,025,110.00
0.00
9,025,110.00

5,760,639.00

3,000.00
0.00
0.00
4,614,885.00
400,000.00
742,754.00
16.19%
<i>In Balance</i>
\$0.00
\$ -

ing, etc., explain below
include impact to

itains the following

state the following
as follows (text

--

3: The following
obligations in future
ow.) (text pulls into

contract states After the
low 2.7 million,

--

. compensation or
d/or explanations.

--

he funds available in
re):

--

--

s #A.5., which asks:
bsequent years of the
d state cost of living

ITROL FUNDING

Estimated
\$12,700.00

\$12,219.00

481.00

3.94%

0.00%

	Current year P-2 LCFF funded ADA (greater of PY guarantee or current year)	257.13
	Prior Year P-2 LCFF funded ADA (greater of PY guarantee or current year)	257.13
(F)	Total LCFF % increase or (decrease) plus ADA % change	
(G)	Indicate Total Settlement Percentage Change from Section 5	

If proposed agreement % on Line G is greater than Line F, please provide explanation below:

--

CERTIFICATION

To be signed by the District Superintendent AND Chief Business Official upon submission to the by the Board President upon formal Board action on the proposed agreement.

Districts with a Qualified or Negative Certification: Per Government Code 3540.2, signatures of the Superintendent and Chief Business Official must accompany the Summary Disclosure sent to the Superintendent for review 10 days prior to the board meeting that will ratify the agreement.

The information provided in this document summarizes the financial implications of the proposal submitted to the Governing Board for public disclosure of the major provisions of the agreement ("Public Disclosure of Proposed Collective Bargaining Agreement") in accordance with the requirements of AB 2756, GC 3547.5, and GC 3540.2.

WE HEREBY CERTIFY THAT THE COSTS INCURRED BY THE SCHOOL DISTRICT UNDER THIS AGREEMENT, MET BY THE DISTRICT DURING THE TERM OF THE AGREEMENT.

District Superintendent - signature

Chief Business Official - signature

After public disclosure of the major provisions contained in this Summary, the Governing Board took action to approve the proposed Bargaining Unit.

Thursday, May 24, 2018

Trona Certificated Teachers

President, Governing Board - signature

--

3.94%

23.57%

--

--

Governing Board and

he District

he County

ed agreement and is
it (as provided in the
irements of AB 1200,

AGREEMENT CAN BE

Date

Date

d, at its meeting on
Agreement with the

Date

**FORM FOR PUBLIC DISCLOSURE
OF PROPOSED COLLECTIVE BARGAINING AGREEMENT
(AB1200 (Statutes of 1991, Chapter 1213) as revised by AB 2756
(Statutes of 2004, Chapter 25), Government Code 3547.5 & 3540.2)**

Trona Joint Unified School District

SCHOOL DISTRICT

Government Code Section 3547.5: **Before** a public school employer enters into a written agreement with a representative covering matters within the scope of representation, the major provisions of the agreement limited to, the costs that would be incurred by the public school employer under the agreement for the fiscal years, shall be disclosed at a public meeting of the public school employer.

Intent of Legislation: To ensure that members of the public are informed of the major provisions of a collective bargaining agreement before it becomes binding on the school district.

(This information is pulled from the SUMMARY section of this file which should be completed F

MAJOR PROVISIONS OF PROPOSED AGREEMENT WITH THE

Trona Certificated Teachers

BARGAINING UNIT

To be acted upon by the Governing Board at its meeting on

08/01/2018

A. PERIOD OF AGREEMENT:

The proposed bargaining agreement covers the period beginning
and ending
for the following fiscal years **2018-2019**

07/01/2018

06/30/2019

2018-2019

B. TOTAL COST CHANGE TO IMPLEMENT PROPOSED AGREEMENT (SALARIES & BENEFITS)

The total change in costs for salaries and employee benefits in the proposed agreement:

- | | | |
|----|-------------------------------------|--------------------|
| 1. | Current Year Costs Before Agreement | \$1,690,000 |
| 2. | Current Year Costs After Agreement | \$2,090,000 |
| 3. | Total Cost Change | \$390,000 |
| 4. | Percentage Change | 2.3% |
| 5. | Value of a 1% Change | |

C. PERCENTAGE SALARY CHANGE FOR AVERAGE, REPRESENTED EMPLOYEE

The total percentage change in salary, including annual step and column movement on the applicable salary schedule, for the average, represented employee under this proposed agreement:

- | | | |
|----|---|-------------|
| 1. | Salary Schedule change
(% Change To Existing Salary Schedule) | 0.0% |
| | (% change for one time bonus/stipend or salary reduction) | 0.0% |
| 2. | Step & Column
(Average % Change Over Prior Year Salary Schedule) | 0.0% |
| 3. | TOTAL PERCENTAGE CHANGE FOR THE
AVERAGE, REPRESENTED EMPLOYEE | 0.0% |
| 4. | Change in # of Work Days (+/-) Related to % Change | 0 |
| 5. | Total # of Work Days to be provided in Fiscal Year | 180 |

--

T

ith an exclusive
ent, including, but not
current and subsequent

llective bargaining

IRST)

T

5/24/18

7/01/18
5/30/20
9, 2019-2020,

NEFITS)

16,394.42

16,186.00

9,791.58

3.57%

14,874

e salary schedule (as

4.0%
15.0%

0.0%

19%

0

180

6. Total # of Instructional Days to be provided in Fiscal Year (applicable to Certificated BU agreements only)
- D. **PERCENTAGE BENEFITS CHANGE FOR BOTH STATUTORY AND DISTRICT-PROVIDED BENEFITS INCLUDED IN THIS PROPOSED AGREEMENT:**

- | | | |
|--------------------------------------|----------------------|-----|
| 1. Cost of Benefits Before Agreement | <input type="text"/> | 308 |
| 2. Cost of Benefits After Agreement | <input type="text"/> | 416 |
| 3. Percentage Change in Total Costs | <input type="text"/> | 35 |

E. **IMPACT OF PROPOSED AGREEMENT ON DISTRICT RESERVES**

State-Recommended Minimum Reserve Level (after implementation of Proposed Agreement)

- | | | |
|---|----------------------|----|
| 1. Based On Total Expenditures and Other Uses in the General Fund of: | <input type="text"/> | \$ |
| 2. Percentage Reserve Level State Standard for District: | <input type="text"/> | % |
| 3. Amount of State Minimum Reserve Standard: | <input type="text"/> | \$ |

SUFFICIENCY OF DISTRICT UNRESTRICTED RESERVES to meet the minimum recommended State Standard AFTER IMPLEMENTATION OF PROPOSED AGREEMENT:

GENERAL FUND RESERVES (Fund 01 Unrestricted ONLY)

- | | | |
|---|----------------------|-------|
| 4. Reserve for Economic Uncertainties (Object 9789) | <input type="text"/> | \$428 |
| 5. Unassigned/Unappropriated (Object 9790) | <input type="text"/> | \$ |
| 6. Total Reserves: (Object 9789 + 9790) | <input type="text"/> | \$428 |

SPECIAL RESERVE FUND (Fund 17, as applicable)

- | | | |
|---|----------------------|----|
| 7. Reserve for Economic Uncertainties (Object 9789) | <input type="text"/> | \$ |
|---|----------------------|----|

TOTAL DISTRICT RESERVES, applicable to State Minimum Reserve Standard:

- | | | |
|---|----------------------|-------|
| 8. General Fund & Special Reserve Fund: | <input type="text"/> | \$428 |
| 9. Percentage of General Fund Expenditures/Uses | <input type="text"/> | 6 |

Difference between District Reserves and Minimum State Requirement:

F. **MULTIYEAR CONTRACT AGREEMENT PROVISIONS**

0

- G. **FINANCIAL IMPACT OF PROPOSED AGREEMENT IN SUBSEQUENT FISCAL YEARS**
The following assumptions were used to determine that resources will be available:

180
DED EMPLOYEE

1,090.42

1,219.00

5.10%

ent)

6,755,251.00

5.0%

337,762.55

mmended level

9,573.00

50.00

9,573.00

50.00

9,573.00

1.34%

\$90,810.45

.

.

.

;

to fund these

The following assumptions were used to determine that resources will be available to meet obligations in future fiscal years (including any compensation and/or noncompensation obligations specified below that have been agreed upon if the proposed agreement is part of a

Increases in LCFF funding and expected ongoing and one-time Pot Ash Royalties. The cost of the final royalty check is received for the previous fiscal year, in the event that royalties fall below expectations, negotiations will immediately re-open.

H. **NARRATIVE OF AGREEMENT**

0

I. **SOURCE OF FUNDING FOR PROPOSED AGREEMENT**

The following source(s) of funding have been identified to fund the proposed agreement:

See Above

CERTIFICATION

To be signed by the District Superintendent AND Chief Business Official when submitted for Public Disclosure by the Board President after formal action by the Governing Board on the proposed agreement.

Districts with a Qualified or Negative Certification: Per Government Code 3540.2, signatures of the District Superintendent and Chief Business Official must accompany the Summary Disclosure sent to the District Superintendent for review 10 days prior to the board meeting that will ratify the agreement.

The information provided in this document summarizes the financial implications of the proposed agreement submitted for public disclosure in accordance with the requirements of AB 1200, AB 2756 and C

We hereby certify that the costs incurred by the school district under this agreement can be met from the term of the agreement.

District Superintendent - signature

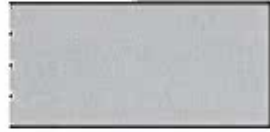
Chief Business Official- signature

After public disclosure of the major provisions contained in this Summary, the Governing Board meeting on Thursday, May 24, 2018 took action to approve the proposed agreement with the Trona Certificated Teachers Bargaining Unit.

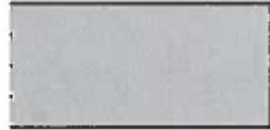
President, Governing Board
(signature)

to terminate the contract provisions
(multi-year contract):

Contract states After the
low 2.7 million,



ment



Public Disclosure and

**the District
the County**

**ed agreement and is
C 3547.5.**

t by the district during



**0
Date**

**0
Date**

**d, at its
Agreement**

**0
Date**



February 5, 2019

Ms. Sarah Wright
Superintendent Secretary
Trona Joint Unified School District
83600 Trona Road
Trona, CA 93562

Re: Trona Joint Unified School District ("District") GASB 75 Valuation

Dear Ms. Wright:

This report sets forth the results of our GASB 75 actuarial valuation of the District's retiree health insurance program as of July 1, 2018 (June 30, 2018).

In June 2004, the Governmental Accounting Standards Board (GASB) issued its accrual accounting standards for retiree healthcare benefits, GASB 43 and GASB 45. GASB 43/45 require public employers such as the District to perform periodic actuarial valuations to measure and disclose their retiree healthcare liabilities for the financial statements of both the employer and the trust, if any, set aside to pre-fund these liabilities. In June 2015, GASB released new accounting standards for postretirement benefit programs, GASB 74 and GASB 75, which replace GASB 43 and GASB 45, respectively.

The District selected DFA, LLC (DFA) to perform an actuarial valuation of the retiree health insurance program as of July 1, 2018 (June 30, 2018). This report may be compared with the valuation performed by DFA as of July 1, 2013, to see how the liabilities have changed since the last valuation.

Financial Results

We have determined that the amount of actuarial liability for District-paid retiree benefits is \$3,729,933 as of July 1, 2018 (June 30, 2018). This represents the present value of all benefits expected to be paid by the District for its current and future retirees. If the District were to place this amount in a fund earning interest at the rate of 6.50% per year, and all other actuarial assumptions were exactly met, the fund would have exactly enough to pay all expected benefits.

This valuation includes benefits for 24 retirees as well as 44 active employees who may become eligible to retire and receive benefits in the future. It excludes employees hired after the valuation date.

When we apportion the \$3,729,933 into past service and future service components under the Entry Age, Level Percent of Pay Cost Method, the Total OPEB Liability is \$2,731,924 as of July 1, 2018 (June 30, 2018). This represents the present value of all benefits accrued through the valuation date if each employee's liability is expensed from hire date until retirement date as a level percentage of pay. The \$2,731,924 is comprised of liabilities of \$1,026,477 for active employees and \$1,705,447 for retirees.

The District has adopted an irrevocable trust for the pre-funding of retiree healthcare benefits. As of June 30, 2018, the trust balance or Plan Fiduciary's Net Position (GASB 75) is \$1,329,460.

The Net OPEB Liability, Total OPEB Liability over the Plan Fiduciary's Net Position, is \$1,402,464.

Discount Rate under GASB 75

For financial reporting purposes, GASB 75 requires a discount rate that reflects the following:

- a. The long-term expected rate of return on OPEB plan investments – to the extent that the OPEB plan's fiduciary net position is projected to be sufficient to make projected benefit payments and assets are expected to be invested using a strategy to achieve that return;
- b. A yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher – to the extent that the conditions in (a) are not met.

The amount of the plan's projected fiduciary net position and the amount of projected benefit payments should be compared in each period of projected benefit payments.

Based on these requirements and the following information, we have determined a discount rate of 6.50% for GASB 75 reporting purposes:

Expected Return on Assets	6.50%
Fidelity General Obligations 20-Year Index at June 30, 2018	3.62%
GASB 75 Discount Rate	6.50%

Net OPEB Expense

We have determined the following components of the District's Net OPEB Expense for fiscal year ending June 30, 2019: Service Cost, Interest Cost, and Expected Return on Assets. The Service Cost represents the present value of benefits accruing in the current year. Interest Cost represents the interest on the Total OPEB Obligation. Expected Return on Assets is the expected return based on a 6.50% investment rate of return. Other components (Deferred Outflows and Inflows) will be determined based on the Net OPEB Obligation as of June 30, 2019.

We summarize the valuation results in the table on the next page. We provide results at three discount rates (the expected return on assets, the municipal bond index, and the GASB 75 rate, discussed above). All amounts are net of expected future retiree contributions, if any.

When the District begins preparation of the June 30, 2019 government-wide financial statements, DFA will be available to assist the District and its auditors in preparing the footnotes and required supplemental information for compliance with GASB 75 (and GASB 74, if applicable).

In the meantime, we are available to answer any questions the District may have concerning the report.

Actuarially Determined Contribution and Pay-As-You-Go with Implied Subsidy

We have calculated an actuarially determined contribution representing the Service Cost and a 30-year amortization (as a level percent of pay) of the Net OPEB Liability. We include the results in the table on the next page. We provide results at three discount rates (the expected return on assets, the Fidelity Bond rate index, and the GASB 75 rate).

An actuarially determined contribution is a potential payment to the plan determined using a contribution allocation procedure. It is not a required contribution, but a measurement commonly used to prefund OPEB benefits. We provide the amounts for illustrative purposes.

The actuarially determined contribution may be compared to the pay-as-you-go payment. The table shows the pay-as-you-go payment along with the projected implied subsidy payment.

The Funding Schedules section provides additional prefunding alternatives.

Trona Joint Unified School District

**Net OPEB Liabilities and Expense Under
GASB 75 Accrual Accounting Standard**

	July 1, 2018 (June 30, 2018) ¹		
	Actuarial Liability	Municipal Bond Index	GASB 75 Rate
Discount Rate	6.50%	3.62%	6.50%
Present Value of Future Benefits			
Active	\$2,024,486	\$3,300,838	\$2,024,486
Retired	1,705,447	1,899,425	1,705,447
Total	\$3,729,933	\$5,200,263	\$3,729,933
Total OPEB Liability (Actuarial Liability)			
Active	\$1,026,477	\$1,370,629	\$1,026,477
Retired	1,705,447	1,899,425	1,705,447
Total	\$2,731,924	\$3,270,054	\$2,731,924
Plan Fiduciary Net Position (Plan Assets)	\$1,329,460	\$1,329,460	\$1,329,460
Net OPEB Liability (Unfunded Actuarial Liability)	\$1,402,464	\$1,940,594	\$1,402,464
Sensitivity Analysis			
1% Decrease in Discount Rate	5.50%	2.62%	5.50%
Net OPEB Liability	\$1,580,984	\$2,179,063	\$1,580,984
1% Increase in Discount Rate	7.50%	4.62%	7.50%
Net OPEB Liability	\$1,241,604	\$1,726,309	\$1,241,604
1% Decrease in Trend Rate	5.00% decreasing to 4.00%	5.00% decreasing to 4.00%	5.00% decreasing To 4.00%
Net OPEB Liability	\$1,228,069	\$1,700,556	\$1,228,069
1% Increase in Trend Rate	7.00% decreasing to 6.00%	7.00% decreasing to 6.00%	7.00% decreasing to 6.00%
Net OPEB Liability	\$1,601,163	\$2,218,796	\$1,601,163

1. For the District's fiscal 2019 financial statements, DFA will provide separate schedules with supplemental GASB 75 information, after June 30, 2019 asset values are known and updated municipal bond rates are published.

Trona Joint Unified School District

**Net OPEB Liabilities and Expense Under
GASB 75 Accrual Accounting Standard**

	July 1, 2018 (June 30, 2018)		
	Actuarial Liability	Municipal Bond Index	GASB 75 Rate
Discount Rate	6.50%	3.62%	6.50%
Components of Net OPEB Expense for fiscal year 2019			
Service Cost at Year-End	\$100,368	\$158,554	\$100,368
Interest Cost	168,040	113,029	168,040
Expected Return on Assets	(86,415)	(86,415)	(86,415)
Subtotal	\$181,993	\$185,168	\$181,993
Change in Deferred Outflows ²			
Change in Deferred Inflows ³			
Actuarially Determined Contribution (Fiscal 2019)			
Service Cost	\$100,368	\$158,554	\$100,368
Amortization of Net OPEB Liability ⁴	77,542	73,024	77,542
Total ⁵	\$177,910	\$231,578	\$177,910
Pay-As-You-Go Payment with Implied Subsidy (Fiscal 2019)			
Projected Pay-As-You-Go	\$276,183	\$276,183	\$276,183
Projected Implied Subsidy	21,897	21,897	21,897
Total	\$298,080	\$298,080	\$298,080

1. To be determined based on the Total OPEB Obligation and Plan Fiduciary Net Position as of June 30, 2019.
2. To be determined based on the Total OPEB Obligation and Plan Fiduciary Net Position as of June 30, 2019.
3. 30-year amortization (as a level percent of pay).
4. Estimated Actuarially Determined Contribution for Fiscal 2020:

	Actuarial Liability	Municipal Bond Index	GASB 75 Rate
Total	\$183,247	\$238,526	\$183,247

Differences from Prior Valuation

The most recent prior valuation was completed as of July 1, 2013 by DFA. The AL (Accrued Liability) as of that date was \$1,599,415, compared to \$2,731,924 as of July 1, 2018 (June 30, 2018). In this section, we provide a reconciliation between the two numbers so that it is possible to trace the AL from one actuarial report to the next.

Several factors have caused the AL to change since 2013. The AL increases as employees accrue more service and get closer to receiving benefits. There are actuarial gains/losses from one valuation to the next, and changes in actuarial assumptions and methodology for the current valuation. To summarize, the most important changes were as follows:

1. An increase in the AL of \$50,493 resulting from an update to our valuation software; the update allows us to track experience more precisely over time;
2. An increase of \$138,408 resulting from population experience (terminations, retirements, and mortality) different than expected;
3. A decrease of \$149,656 resulting from healthcare premium changes different than expected;
4. An increase of \$566,232 resulting from a change in current and future employer cap;
5. An increase of \$10,543 resulting from a change in healthcare trend rate;
6. An increase of \$8,626 resulting from updating mortality rate assumptions;
7. An increase of \$263,513 resulting from including all actives without limit to date of hire.
8. An increase of \$166,588 resulting from a change in the actuarial cost method from Projected Unit Credit to Entry Age, Level Percent of Pay, as required by GASB 75.

The estimated changes to the AL from July 1, 2013 to July 1, 2018 (June 30, 2018) are as follows:

Changes to AL	AL
AL as of July 1, 2013	\$1,599,415
Passage of time	77,762
Change in system	50,493
Change in census	138,408
Change in premium rates	(149,656)
Change in current and future employer cap	566,232
Change in trend rate	10,543
Change in mortality	8,626
Inclusion of all actives	263,513
Change in cost method	<u>166,588</u>
AL as of July 1, 2018 (June 30, 2018) ¹	\$2,731,924

1. Based on a discount rate of 6.50%.

Funding Schedules

There are many ways to approach the pre-funding of retiree healthcare benefits. In the *Financial Results* section, we determined the annual expense for all District-paid benefits. The expense is an orderly methodology, developed by the GASB, to account for retiree healthcare benefits. However, the GASB 75 expense has no direct relation to amounts the District may set aside to pre-fund healthcare benefits.

The table on the next page provides the District with three alternative schedules for funding (as contrasted with expensing) retiree healthcare benefits. The schedules all assume that the retiree fund earns, or is otherwise credited with, 6.50% per annum on its investments, a starting trust value of \$1,329,460 as of July 1, 2018 (June 30, 2018), and that contributions and benefits are paid mid-year.

The schedules are:

1. A level contribution amount for the next 20 years.
2. A level percent of the Unfunded Accrued Liability.
3. A constant percentage (3%) increase for the next 20 years.

We provide these funding schedules to give the District a sense of the various alternatives available to it to pre-fund its retiree healthcare obligation. The three funding schedules are simply three different examples of how the District may choose to spread its costs.

By comparing the schedules, you can see the effect that early pre-funding has on the total amount the District will eventually have to pay. Because of investment earnings on fund assets, the earlier contributions are made, the less the District will have to pay in the long run. Of course, the advantages of pre-funding will have to be weighed against other uses of the money.

The table on the following page shows the required annual outlay under the pay-as-you-go method and each of the above schedules. **The three funding schedules include the "pay-as-you-go" costs; therefore, the amount of pre-funding is the excess over the "pay-as-you-go" amount.**

Treatment of Implicit Subsidy

We exclude the implicit subsidy from these funding schedules because we do not recommend that the District pre-fund for the full age-adjusted costs reflected in the liabilities shown in the first section of this report. If the District's premium structure changes in the future to explicitly charge under-age 65 retirees for the full actuarial cost of their benefits, this change will be offset by a lowering of the active employee rates (all else remaining equal), resulting in a direct reduction in District operating expenses on behalf of active employees from that point forward. For this reason, among others, we believe that pre-funding of the full GASB liability would be redundant.

Trona Joint Unified School District

Sample Funding Schedules (Closed Group)

Starting Trust Value of \$1,329,460 as of July 1, 2018 (June 30, 2018)

Fiscal Year	Pay-as-you-go	Level Contribution for 20 years	Level % of Unfunded Liability	Constant Percentage Increase
Beginning				
2018	\$276,184	\$234,971	\$152,474	\$196,152
2019	284,433	234,971	156,073	202,037
2020	290,398	234,971	159,430	208,098
2021	289,241	234,971	162,465	214,341
2022	301,465	234,971	164,974	220,771
2023	275,893	234,971	167,352	227,394
2024	246,994	234,971	168,561	234,216
2025	262,624	234,971	168,645	241,242
2026	190,312	234,971	168,846	248,480
2027	176,537	234,971	167,006	255,934
2028	153,492	234,971	164,781	263,612
2029	123,677	234,971	162,024	271,520
2030	138,947	234,971	158,685	279,666
2031	156,767	234,971	155,799	288,056
2032	190,606	234,971	153,353	296,698
2033	174,530	0	151,576	0
2034	206,198	0	149,458	0
2035	226,465	0	147,866	0
2036	298,140	0	146,503	0
2037	348,801	0	146,073	0
2038	367,259	0	146,030	0
2039	389,615	0	145,784	0
2040	388,147	0	145,334	0
2041	377,303	0	144,348	0
2042	339,166	0	142,748	0
2043	349,336	0	140,323	0
2044	327,763	0	137,628	0
2045	293,582	0	134,392	0
2046	243,146	0	130,601	0
2047	195,050	0	126,271	0
2048	177,133	0	121,570	0
2049	158,837	0	116,767	0
2050	144,945	0	144,945	0
2055	101,154	0	101,154	0
2060	69,186	0	69,186	0
2065	21,327	0	21,327	0
2070	0	0	0	0
2075	0	0	0	0

Note to auditor: when calculating the employer OPEB contribution for the year ending on the statement date, we recommend multiplying the actual District-paid premiums on behalf of retirees by a factor of 1.07928 for FYE 2019 and 1.05172 for FYE 2020 to adjust for the implicit subsidy.

Actuarial Assumptions

To perform the valuation, the actuary must make certain assumptions regarding such items as rates of employee turnover, retirement, and mortality, as well as economic assumptions regarding healthcare inflation and interest rates. Our assumptions are based on a standard set of assumptions we have used for similar valuations, modified as appropriate for the District. Retirement rates are based on recent District retirement patterns.

The discount rate of 6.50% is based on our best estimate of expected long-term plan experience for funded plans such as the District's. As discussed above, for financial reporting purposes under GASB 75, a discount rate of 6.50% reflects the required blend between discount and municipal bond rates. The healthcare trend rates are based on our analysis of recent District experience and our knowledge of the healthcare environment.

A complete description of the actuarial assumptions used in the valuation is set forth in the "Actuarial Assumptions" section.

Projected Annual Pay-as-you go Costs

As part of the valuation, we prepared a projection of the expected annual cost to the District to pay benefits on behalf of its retirees on a pay-as-you-go basis. These numbers are computed on a closed group basis, assuming no new entrants, and are net of retiree contributions. Projected pay-as-you-go costs for selected years are as follows:

FYB	Pay-as-you-go
2018	\$276,184
2019	284,433
2020	290,398
2021	289,241
2022	301,465
2023	275,893
2024	246,994
2025	262,624
2026	190,312
2027	176,537
2030	138,947
2035	226,465
2040	388,147
2045	293,582
2050	144,945
2055	101,154
2060	69,186
2065	21,327
2070	0
2075	0

Implicit Subsidy and ASOP 6

When premiums charged for retiree healthcare are lower than expected claims, an implicit subsidy is realized. This occurs, for example, when pre-Medicare retirees are afforded medical coverage at the same rates as active employees.

Actuarial Standard of Practice No. 6 (ASOP 6), revised in May 2014, provides guidance in measuring OPEB obligations and determining periodic costs or actuarially determined contributions. The standard specifies that in (almost all instances), the actuary must include the value of this implicit subsidy in the GASB 45/75 liabilities.

This valuation reflects the value of the implicit subsidy equal to \$87,493.

Breakdown by Employee/Retiree Group

Exhibit I, attached at the end of the report, shows a breakdown of the GASB 75 components by bargaining unit (or non-represented group) and separately by active employees (future retirees) and current retirees.

Certification

The actuarial certification, including a caveat regarding limitations of scope, if any, is contained in the "Actuarial Certification" section.

We have enjoyed working with the District on this project and are available to answer any questions you may have concerning any information contained herein.

Sincerely,
DEMSEY, FILLIGER AND ASSOCIATES



Carlos Diaz, MAAA, ASA, EA 17-5725
Consulting Actuary

Benefit Plan Provisions

This report analyzes the health and welfare benefit plans of the District including medical, prescription drug, behavioral health, dental, and vision benefits. The medical plans include a number of Blue Cross PPO options with prescription drug coverage carved out and provided through several Prescription Drug Card plan options, and behavioral care provided under the medical plans. Dental coverage is provided through the Delta Dental, and vision coverage through the Vision Service Plan. These coverages are self-insured on a pooled basis by the Self-Insured Schools of California (SISC III).

Eligibility for District-paid Retiree Benefits

The District makes the same plans available for its retirees as for its active employees. The health plans are paid for by the District up to a specified cap depending on the retiree's classification. There is an annual cap for all retirees, equivalent to \$12,060, as of October 1, 2018. The cap is currently set to active health plan 80-L \$30 annual composite rate. Medical, dental and vision coverage, including coverage of spouse and dependent children, are available up to the cap. Retirees who were less than 100% full-time equivalent (FTE) employees receive a pro-rata District contribution. Plan provisions indicate caps are frozen in the year of retirement, however the data we received and what we have been told both indicate otherwise, so for valuation purposes we have assumed caps are not frozen in the year of retirement.

Classified employees are eligible to retire with District-paid benefits after attaining age 50 and completing at least 10 years of service with the District. Benefits are paid for 10 years following retirement. Unit members hired after September 16, 1990 must complete 20 years of service with the District at the time of PERS retirement to receive the District-paid benefits, and benefits are paid for 5 years following retirement (according to practice, it appears benefits are being paid for 10 years, hence we have valued as such in the valuation).

Certificated employees are eligible to retire with District-paid benefits after attaining age 55 and completing at least 10 years of service with the District. Benefits are paid for 10 years following retirement. Unit members hired after September 16, 1997 must complete 20 years of service with the District at the time of STRS retirement to receive the District-paid benefits, and benefits are paid for five years following retirement (according to practice, it appears benefits are being paid for 10 years, hence we have valued as such in the valuation).

Board Members are eligible to retire with District-paid benefits after serving 12 years. They receive the same benefits as Classified retirees. Members elected to the Board after December 31, 2005 shall not qualify for the District retiree health benefits delineated in Board Policy No. 9013(c).

Benefit Plan Provisions (Continued)
--

The following tables summarize the monthly SISC premiums for each coverage. The rates shown below all became effective on October 1, 2018:

	80-L \$30 Rx 200/10-35	90-A \$20 Rx 7-25	80-E \$20 Rx 7-25
Non-Medicare Eligible			
Retiree Only	\$702.00	\$985.00	\$877.00
Retiree 2 Party	997.00	1,397.00	1,244.00
Retiree Family	1,268.00	1,776.00	1,582.00

	100-G \$20 Rx 200/10-35	100-A \$0 Rx 7-25	CompCare Rx 9-35	100-A \$0 Rx 5-20
Medicare A&B Eligible				
Retiree Only	\$610.00	\$662.00	\$386.00	\$674.00
Retiree 2 Party	1,220.00	1,324.00	N/A	1,348.00
Retiree Family	1,520.00	1,647.00	N/A	1,673.00

	Delta Dental DD1 \$1,000	Delta Dental DD \$1,500	VSP C \$15/\$25	VSP C \$15
Dental & Vision				
Retiree Only	\$48.00	\$64.00	\$11.00	\$13.10
Retiree 2 Party	96.00	128.00	22.00	26.20
Retiree Family	126.00	168.00	33.00	39.30

Valuation Data

Active and Retiree Census

Age distribution of retirees included in the valuation

Age	Total
Under 55	0
55-59	4
60-64	12
65-69	7
70-74	1
75+	0
All Ages	24
Average Age	64.0

Age/Years of service distribution of active employees included in the valuation

Years→	0-4	5-9	10-14	15-19	20-24	25-29	30-34	35+	Total
<u>Age</u>									
<25	3	0	0	0	0	0	0	0	3
25-29	3	1	0	0	0	0	0	0	4
30-34	4	0	0	0	0	0	0	0	4
35-39	7	0	0	0	0	0	0	0	7
40-44	1	1	1	0	0	0	0	0	3
45-49	0	1	1	0	1	0	0	0	3
50-54	2	2	0	0	1	0	0	0	5
55-59	2	3	1	0	0	1	1	0	8
60-64	3	0	0	0	0	0	1	1	5
65+	<u>1</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>2</u>
All Ages	26	8	3	0	2	1	2	2	44

Average Age: 45.7
Average Service: 8.6

Actuarial Assumptions

The liabilities set forth in this report are based on the actuarial assumptions described in this section.

Valuation Date:	July 1, 2018 (June 30, 2018)
Actuarial Cost Method:	Entry Age, Level Percent of Pay
Discount Rate:	
Accrued Liability	6.50% per annum
GASB 75	6.50% per annum
Return on Assets:	6.50% per annum
Salary Increases:	3.00% per annum
Pre-retirement Turnover:	According to Crocker-Sarason Table T-5 less mortality, increased by 25% at all ages. Sample rates are as follows:

Age	Turnover (%)
25	9.7%
35	7.8
45	5.0
55	1.2

Pre-retirement Mortality: RP-2014 Employee Mortality, without projection. Sample deaths per 1,000 employees are as follows:

Age	Males	Females
25	0.48	0.17
35	0.52	0.29
45	0.97	0.66
55	2.79	1.67

Post-retirement Mortality: RP-2014 Healthy Annuitant Mortality, without projection. Sample deaths per 1,000 retirees are as follows:

Age	Males	Females
55	5.74	3.62
60	7.78	5.19
65	11.01	8.05
70	16.77	12.87
75	26.83	20.94
80	44.72	34.84
85	77.50	60.50
90	135.91	107.13

<p align="center">Actuarial Assumptions (Continued)</p>
--

Claim Cost per Retiree or Spouse:

Age	Medical/Rx	Dental/Vision
50	\$6,771	\$925
55	7,849	925
60	9,099	925
64	10,241	925
65	6,625	925
70	7,136	925
75	7,688	925

Retirement Rates:

Age	Percent Retiring [*]
55-56	5.0%
57-59	10.0
60-64	20.0
65+	100.0

^{*}Of those having met the eligibility requirements to receive District-paid benefits. The percentage refers to the probability that an active employee reaching the stated age will retire within the following year.

Trend Rate:

Healthcare costs were assumed to increase according to the following schedule:

FYB	Medical/Rx	Dental/Vision
2018	6.00%	4.0%
2019	5.50	4.0
2020	5.25	4.0
2021+	5.00	4.0

Percent of Retirees with Spouses:

Future Retirees: 60% of future retirees were assumed to have spouses. Female spouses assumed three years younger than male spouses. Current Retirees: Based on actual spousal data.

District Cap Increase:

Assumed to increase with medical trend.

Actuarial Certification

The results set forth in this report are based on our actuarial valuation of the health and welfare benefit plans of the Trona Joint Unified School District ("District") as of July 1, 2018 (June 30, 2018).

The valuation was performed in accordance with generally accepted actuarial principles and practices. We relied on census data for active employees and retirees provided to us by the District. We also made use of claims, premium, expense, and enrollment data, and copies of relevant sections of healthcare documents provided to us by the District, and (when applicable) trust statements prepared by the trustee and provided to us by the District.

The assumptions used in performing the valuation, as summarized in this report, and the results based thereupon, represent our best estimate of the actuarial costs of the program under GASB 74 and GASB 75, and the existing and proposed Actuarial Standards of Practice for measuring post-retirement healthcare benefits.

Throughout the report, we have used unrounded numbers, because rounding and the reconciliation of the rounded results would add an additional, and in our opinion unnecessary, layer of complexity to the valuation process. By our publishing of unrounded results, no implication is made as to the degree of precision inherent in those results. Clients and their auditors should use their own judgment as to the desirability of rounding when transferring the results of this valuation report to the clients' financial statements.

The undersigned actuary meets the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained in this report.

Certified by:



Carlos Diaz, MAAA, ASA, EA 17-5725
Consulting Actuary

Exhibit I

**Trona Joint Unified School District
GASB 75 Valuation Results By Employee Group**

	<u>7/1/2018 Certified</u>	<u>7/1/2018 Certified Mgmt</u>	<u>7/1/2018 Classified</u>	<u>7/1/2018 Classified Mgmt</u>	<u>7/1/2018 Total All Groups</u>
District-paid Present Value of Benefits					
Actives	\$ 929,576	\$ 179,027	\$ 915,883	\$ -	\$ 2,024,486
Retirees	<u>980,332</u>	<u>-</u>	<u>255,317</u>	<u>469,798</u>	<u>1,705,447</u>
Total District-Paid PVFB:	\$ 1,909,908	\$ 179,027	\$ 1,171,200	\$ 469,798	\$ 3,729,933
District-paid Total OPEB Liability					
Actives	\$ 406,390	\$ 167,828	\$ 452,259	\$ -	\$ 1,026,477
Retirees	<u>980,332</u>	<u>-</u>	<u>255,317</u>	<u>469,798</u>	<u>1,705,447</u>
Total District-Paid TOL:	\$ 1,386,722	\$ 167,828	\$ 707,576	\$ 469,798	\$ 2,731,924
Assets ¹	<u>(674,832)</u>	<u>(81,672)</u>	<u>(344,334)</u>	<u>(228,622)</u>	<u>(1,329,460)</u>
District-paid Net OPEB Liability	\$ 711,890	\$ 86,156	\$ 363,242	\$ 241,176	\$ 1,402,464
<u>Components of Net OPEB Expense</u>					
Service Cost at Year-end	\$ 50,121	\$ 2,148	\$ 48,099	\$ -	\$ 100,368
Interest Cost	84,621	10,863	43,964	28,592	168,040
Expected Return on Assets	<u>(43,864)</u>	<u>(5,309)</u>	<u>(22,382)</u>	<u>(14,860)</u>	<u>(86,415)</u>
Total ²	\$ 90,878	\$ 7,702	\$ 69,681	\$ 13,732	\$ 181,993

1. Assets, if any, allocated in proportion to AL for illustration purposes only; GASB 75 does not provide authority for this calculation.

2. Does not include Deferred Inflows/Outflows components that may apply at fiscal year-end.



GASB Statement No. 75 (and Statement No. 74, if applicable)

**Supplemental Schedules
for Trona Joint Unified School District**

<i>Reporting Period:</i>	<i>July 1, 2017 to June 30, 2018</i>
<i>Measurement Period:</i>	<i>July 1, 2017 to June 30, 2018</i>
<i>Valuation Date:</i>	<i>July 1, 2018 (June 30, 2018)</i>

February 5, 2019

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

**Notes to the Financial Statements
For the Year Ended June 30, 2018**

Plan Description

Plan administration. This report analyzes the health and welfare benefit plans of the District including medical, prescription drug, behavioral health, dental, and vision benefits. The medical plans include a number of Blue Cross PPO options with prescription drug coverage carved out and provided through several Prescription Drug Card plan options, and behavioral care provided under the medical plans. Dental coverage is provided through the Delta Dental, and vision coverage through the Vision Service Plan. These coverages are self-insured on a pooled basis by the Self-Insured Schools of California (SISC III).

Benefits provided. The District makes the same plans available for its retirees as for its active employees. The health plans are paid for by the District up to a specified cap depending on the retiree's classification. There is an annual cap for all retirees, equivalent to \$12,060, as of October 1, 2018. The cap is currently set to active health plan 80-L \$30 annual composite rate. Medical, dental and vision coverage, including coverage of spouse and dependent children, are available up to the cap. Retirees who were less than 100% full-time equivalent (FTE) employees receive a pro-rata District contribution. Plan provisions indicate caps are frozen in the year of retirement, however the data we received and what we have been told both indicate otherwise, so for valuation purposes we have assumed caps are not frozen in the year of retirement.

Classified employees are eligible to retire with District-paid benefits after attaining age 50 and completing at least 10 years of service with the District. Benefits are paid for 10 years following retirement. Unit members hired after September 16, 1990 must complete 20 years of service with the District at the time of PERS retirement to receive the District-paid benefits, and benefits are paid for 5 years following retirement (according to practice, it appears benefits are being paid for 10 years, hence we have valued as such in the valuation).

Certificated employees are eligible to retire with District-paid benefits after attaining age 55 and completing at least 10 years of service with the District. Benefits are paid for 10 years following retirement. Unit members hired after September 16, 1997 must complete 20 years of service with the District at the time of STRS retirement to receive the District-paid benefits, and benefits are paid for five years following retirement (according to practice, it appears benefits are being paid for 10 years, hence we have valued as such in the valuation).

Board Members are eligible to retire with District-paid benefits after serving 12 years. They receive the same benefits as Classified retirees. Members elected to the Board after December 31, 2005 shall not qualify for the District retiree health benefits delineated in Board Policy No. 9013(c).

Plan membership. At July 1, 2018, membership consisted of the following:

Inactive plan members or beneficiaries currently receiving benefit payments	24
Active plan members	44

Contributions. The District currently finances benefits on a pay-as-you-go basis. The District has currently setup an OPEB trust with PARS.



**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Net OPEB Liability

The District's Net OPEB Liability was measured as of June 30, 2018 and the Total OPEB Liability used to calculate the Net OPEB Liability was determined by an actuarial valuation as of July 1, 2018 (June 30, 2018). Standard actuarial update procedures were used to project/discount from valuation to measurement dates.

Actuarial assumptions. The total OPEB liability was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Salary increases	3.00 percent
Investment rate of return	6.50 percent, net of OPEB plan investment expense
Healthcare cost trend rate	6.00 percent for 2018; 5.50 percent for 2019; 5.25 percent for 2020; and 5.00 percent for 2021 and later years

Pre-retirement mortality rates were based on the RP-2014 Employee Mortality Table for Males or Females, as appropriate, without projection. Post-retirement mortality rates were based on the RP-2014 Health Annuitant Mortality Table for Males or Females, as appropriate, without projection.

Retirement and termination assumptions used were based on a review of plan experience and our best estimate of future plan experience.

Discount rate. GASB 75 requires a discount rate that reflects the following:

- a) The long-term expected rate of return on OPEB plan investments – to the extent that the OPEB plan's fiduciary net position (if any) is projected to be sufficient to make projected benefit payments and assets are expected to be invested using a strategy to achieve that return;
- b) A yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher – to the extent that the conditions in (a) are not met.

To determine a resulting single (blended) rate, the amount of the plan's projected fiduciary net position (if any) and the amount of projected benefit payments is compared in each period of projected benefit payments. The discount rate used to measure the District's Total OPEB liability is based on these requirements and the following information:

Reporting Date	Measurement Date	Long-Term Expected Return of Plan Investments (if any)	Municipal Bond 20-Year High Grade Rate Index	Discount Rate
June 30, 2018	June 30, 2018	6.50%	3.62%	6.50%



**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

The components of the net OPEB liability were as follows:

Total OPEB liability	2,731,924
Plan fiduciary net position	1,329,460
Net OPEB liability	\$1,402,464
Measurement date	June 30, 2018
Reporting date	June 30, 2018
Covered payroll	\$
Net OPEB liability (asset) as a percentage of covered payroll	%
Plan fiduciary net position as a percentage of the total OPEB liability	48.66%

Schedule of Changes in Net OPEB Liability

Total OPEB Liability	
Service Cost	97,445
Interest	170,577
Changes of benefit terms	0
Difference between expected and actual experience	0
Changes of assumptions	0
Benefit payments ¹	(315,768)
Net change in total OPEB liability	(47,746)
Total OPEB liability – beginning (a)	\$2,779,670
Total OPEB liability – ending (b)	\$2,731,924
Plan fiduciary net position	
Contributions – employer ¹	315,768
Net investment income	102,341
Benefit payments ¹	(315,768)
Trustee fees	0
Administrative expense	(13,609)
Net change in plan fiduciary net position	88,732
Plan fiduciary net position – beginning (c)	\$1,240,728
Plan fiduciary net position – ending (d)	\$1,329,460
Net OPEB liability – beginning (c) – (a)	\$1,538,942
Net OPEB liability – ending (d) – (b)	\$1,402,464

¹ Amount includes implicit subsidy associated with benefits paid.

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Sensitivity of the net OPEB liability to changes in the discount rate. The following presents the net OPEB liability, as well as what the net OPEB liability would be if it were calculated using a discount rate that is 1-percentage point lower (5.50 percent) or 1-percentage-point higher (7.50 percent) than the current discount rate:

	1% Decrease (5.50%)	Discount Rate (6.50%)	1% Increase (7.50%)
Net OPEB liability (asset)	1,580,984	1,402,464	1,241,604

Sensitivity of the net OPEB liability to changes in the healthcare cost trend rates. The following presents the net OPEB liability, as well as what the net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower (5.00 percent decreasing to 4.00 percent) or 1-percentage-point higher (7.00 percent decreasing to 6.00 percent) than the current healthcare cost trend rates:

	1% Decrease (5.00% decreasing to 4.00%)	Trend Rate (6.00% decreasing To 5.00%)	1% Increase (7.00% decreasing to 6.00%)
Net OPEB liability (asset)	1,228,069	1,402,464	1,601,163

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Statement of Fiduciary Net Position

Assets	
Cash, deposits, and cash equivalents	0
Receivables:	
Accrued Income	0
Total receivables	0
Investments:	
Managed account	1,329,460
Managed account	0
Asset Category	0
Asset Category	0
Total Investments	1,329,460
Total Assets	1,329,460
Liabilities	
Payables	0
Total Liabilities	0
Net position restricted for postemployment benefits other than pensions	\$1,329,460
Measurement date	June 30, 2018
Reporting date	June 30, 2018

Statement of Changes in Fiduciary Net Position

Additions	
Employer contributions ²	315,768
Investment income:	
Net increase in fair value of investments	102,341
Total additions	418,109
Deductions	
Trustee fees	0
Administrative expense	13,609
Benefit payments ²	315,768
Total deductions	329,377
Net increase in net position	88,732
Net position restricted for postemployment benefits other than pensions	
Beginning of year	\$1,240,728
End of year	\$1,329,460

² Includes \$292,573 of pay-as-you-go contributions made from sources outside of trust, plus an implicit subsidy amount of \$23,195 on benefit payments from sources outside of trust.



**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Investments

Investment policy. The investment objective the District has selected is the Balanced Objective, which has dual goals to provide a moderate amount of current income with moderate capital growth. In other words, income production and longer term growth of capital. The target asset allocation for this objective as of August 2018, is listed below:

<i>Strategic Asset Allocation Ranges</i>			
	Cash	Fixed Income	Equity
Target Allocation	5%	35%	60%

Rate of return. For the year ended on the measurement date, the annual money-weighted rate of return on investments, net of investment expense, was 8.32 percent. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts invested.

Annual money-weighted rate of return, net of investment expense	8.32%
--	--------------

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2018, the District's deferred outflows of resources and deferred inflows of resources to OPEB from the following sources are:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Difference between expected and actual experience ^{3,4}	0	0
Changes in assumptions or other inputs ^{3,4}	0	0
Differences between projected and actual return investments ^{3,4}	0	6,468
Total	\$0	\$6,468

³ Measured at June 30, 2018.

⁴ See Schedule of Deferred Outflows and Inflows of Resources for additional information;

Amounts reported as deferred outflows and deferred inflows of resources will be recognized in OPEB expense as follows:

Fiscal Year ending June 30:	Deferred Outflows of Resources	Deferred Inflows of Resources
2019	0	(1,617)
2020	0	(1,617)
2021	0	(1,617)
2022	0	(1,617)
2023	0	0
2024	0	0
2025	0	0
2026	0	0
2027	0	0
2028	0	0
2029	0	0
2030	0	0
2031	0	0
2032	0	0
2033	0	0
2034	0	0
2035	0	0
2036	0	0
2037	0	0
2038	0	0

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Schedule of Deferred Outflows and Inflows of Resources

Year	Type	Category	Initial Base	Amortization Period	Current Balance
2017	Deferred Outflow	Difference between expected and actual experience	0	0.0	0
2017	Deferred Outflow	Changes in assumptions	0	0.0	0
2017	Deferred Outflow	Net difference between projected and actual earnings on plan investments	0	0.0	0
2018	Deferred Outflow	Difference between expected and actual experience	0	7.8	0
2018	Deferred Outflow	Changes in assumptions	0	7.8	0
2018	Deferred Outflow	Net difference between projected and actual earnings on plan investments	0	5.0	0
Total					0

Year	Type	Category	Initial Base	Amortization Period	Current Balance
2017	Deferred Inflow	Difference between expected and actual experience	0	0.0	0
2017	Deferred Inflow	Changes in assumptions	0	0.0	0
2017	Deferred Inflow	Net difference between projected and actual earnings on plan investments	0	0.0	0
2018	Deferred Inflow	Difference between expected and actual experience	0	7.8	0
2018	Deferred Inflow	Changes in assumptions	0	7.8	0
2018	Deferred Inflow	Net difference between projected and actual earnings on plan investments	8,085	5.0	6,468
Total					6,468

**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Net OPEB Expense

The District's Net OPEB expense was \$185,758.

Net OPEB Liability - beginning (a)	\$1,538,942
Net OPEB Liability – ending (b)	\$1,402,464
Change in Net OPEB Liability [(b)-(a)]	(136,478)
Change in Deferred Outflows	0
Change in Deferred Inflows	6,468
Employer Contributions	315,768
Net OPEB Expense	\$185,758

Service Cost	97,445
Interest Cost	170,577
Expected Return on Assets	(80,647)
Changes of benefit terms	0
Recognition of Deferred Outflows and Inflows	
Differences between expected and actual experience	0
Changes of assumptions	0
Differences between projected and actual investments	(1,617)
Total	(1,617)
Net OPEB Expense	\$185,758

Actuarially Determined Contribution

The following shows the actuarial determined contribution for year ending June 30, 2018:

Service Cost	97,445
Net OPEB Liability Amortization Payment (30-year)	79,960
Total	\$177,405

Valuation Date	July 1, 2018
Discount Rate	6.50%
Salary Increases	3.00%



**Trona Joint Unified School District
Post-Employment Medical Benefits Plan**

GASB 74/75 Disclosure Information

Actuarial Certification

The results set forth in this supplement are based on our actuarial valuation of the health and welfare benefit plans of the Trona Joint Unified School District as of July 1, 2018 (June 30, 2018).

The valuation was performed in accordance with generally accepted actuarial principles and practices. We relied on census data for active employees and retirees provided to us by the District. We also made use of claims, premium, expense, and enrollment data, and copies of relevant sections of healthcare documents provided to us by the District, and (when applicable) trust statements prepared by the trustee and provided to us by the District.

The assumptions used in performing the valuation, as summarized in this report, and the results based thereupon, represent our best estimate of the actuarial costs of the program under GASB 74 and GASB 75, and the existing and proposed Actuarial Standards of Practice for measuring post-retirement healthcare benefits.

The undersigned actuary meets the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained in this report.

Certified by:



Carlos Diaz, ASA, EA, MAAA
Actuary

Sarah Wright
Superintendent Secretary
Trona Joint Unified School District
83600 Trona Road
Trona, CA 93562

Deal #		39218		02/07/2019		Retail		CASH		Internal		Status																																																																																																																																																																																																																																	
Deal Date		02/07/2019		02/07/2019		02/07/2019		02/07/2019		02/07/2019		02/07/2019																																																																																																																																																																																																																																	
Deal Type		Retail		Retail		Retail		Retail		Retail		Retail																																																																																																																																																																																																																																	
Financial Inst.		CASH		CASH		CASH		CASH		CASH		CASH																																																																																																																																																																																																																																	
Program		Internal		Internal		Internal		Internal		Internal		Internal																																																																																																																																																																																																																																	
Deal Status		Stored		Stored		Stored		Stored		Stored		Stored																																																																																																																																																																																																																																	
<table border="1"> <thead> <tr> <th colspan="2">Sales Price</th> <th colspan="2">37,135.00</th> <th colspan="2">Cash Down</th> <th colspan="2">0.00</th> <th colspan="2">Term</th> <th colspan="2">1</th> <th colspan="2">Send To Mail</th> </tr> <tr> <th colspan="2">MSRP</th> <th colspan="2">12,696.00</th> <th colspan="2">Deposit</th> <th colspan="2">0.00</th> <th colspan="2">Sell Rate</th> <th colspan="2">0</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Discount</th> <th colspan="2">24,439.00</th> <th colspan="2">Total Rebates</th> <th colspan="2">0.00</th> <th colspan="2">AOR</th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Selling Price</th> <th colspan="2">0.00</th> <th colspan="2">Total Trade Allow</th> <th colspan="2">0.00</th> <th colspan="2">≠ Days 1st Payment</th> <th colspan="2">30</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Aftermarkets</th> <th colspan="2">85.00</th> <th colspan="2">Total Trade Payoff</th> <th colspan="2">0.00</th> <th colspan="2">Payments Per Year</th> <th colspan="2">12</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Doc Fee</th> <th colspan="2">0.00</th> <th colspan="2">Total Net Trade</th> <th colspan="2">0.00</th> <th colspan="2">1st Payment Date</th> <th colspan="2">03/09/2019</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">VSI Premium</th> <th colspan="2">0.00</th> <th colspan="2">Total Def Down</th> <th colspan="2">0.00</th> <th colspan="2">Prepaid Fin Charge</th> <th colspan="2">0.00</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">ESC Premium</th> <th colspan="2">0.00</th> <th colspan="2">Total Down Payment</th> <th colspan="2">0.00</th> <th colspan="2">±FR</th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Maintenance</th> <th colspan="2">0.00</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2">Amount Financed</th> <th colspan="2">26,868.36</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">CAP Premium</th> <th colspan="2">0.00</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2">Finance Charge</th> <th colspan="2">0.00</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Licence Fee</th> <th colspan="2">405.00</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2">Total of Payments</th> <th colspan="2">26,868.36</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Dealer Fees</th> <th colspan="2">0.00</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2">Total Sales Price</th> <th colspan="2">26,868.36</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Total Fees</th> <th colspan="2">443.75</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Total Taxes</th> <th colspan="2">1,900.61</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Total Price</th> <th colspan="2">26,868.36</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Trade Difference</th> <th colspan="2">24,439.00</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> </thead></table>														Sales Price		37,135.00		Cash Down		0.00		Term		1		Send To Mail		MSRP		12,696.00		Deposit		0.00		Sell Rate		0				Discount		24,439.00		Total Rebates		0.00		AOR						Selling Price		0.00		Total Trade Allow		0.00		≠ Days 1st Payment		30				Aftermarkets		85.00		Total Trade Payoff		0.00		Payments Per Year		12				Doc Fee		0.00		Total Net Trade		0.00		1st Payment Date		03/09/2019				VSI Premium		0.00		Total Def Down		0.00		Prepaid Fin Charge		0.00				ESC Premium		0.00		Total Down Payment		0.00		±FR						Maintenance		0.00						Amount Financed		26,868.36				CAP Premium		0.00						Finance Charge		0.00				Licence Fee		405.00						Total of Payments		26,868.36				Dealer Fees		0.00						Total Sales Price		26,868.36				Total Fees		443.75												Total Taxes		1,900.61												Total Price		26,868.36												Trade Difference		24,439.00											
Sales Price		37,135.00		Cash Down		0.00		Term		1		Send To Mail																																																																																																																																																																																																																																	
MSRP		12,696.00		Deposit		0.00		Sell Rate		0																																																																																																																																																																																																																																			
Discount		24,439.00		Total Rebates		0.00		AOR																																																																																																																																																																																																																																					
Selling Price		0.00		Total Trade Allow		0.00		≠ Days 1st Payment		30																																																																																																																																																																																																																																			
Aftermarkets		85.00		Total Trade Payoff		0.00		Payments Per Year		12																																																																																																																																																																																																																																			
Doc Fee		0.00		Total Net Trade		0.00		1st Payment Date		03/09/2019																																																																																																																																																																																																																																			
VSI Premium		0.00		Total Def Down		0.00		Prepaid Fin Charge		0.00																																																																																																																																																																																																																																			
ESC Premium		0.00		Total Down Payment		0.00		±FR																																																																																																																																																																																																																																					
Maintenance		0.00						Amount Financed		26,868.36																																																																																																																																																																																																																																			
CAP Premium		0.00						Finance Charge		0.00																																																																																																																																																																																																																																			
Licence Fee		405.00						Total of Payments		26,868.36																																																																																																																																																																																																																																			
Dealer Fees		0.00						Total Sales Price		26,868.36																																																																																																																																																																																																																																			
Total Fees		443.75																																																																																																																																																																																																																																											
Total Taxes		1,900.61																																																																																																																																																																																																																																											
Total Price		26,868.36																																																																																																																																																																																																																																											
Trade Difference		24,439.00																																																																																																																																																																																																																																											
<table border="1"> <thead> <tr> <th colspan="2">Customer #</th> <th colspan="2">MCCULLAR</th> <th colspan="2">Last</th> <th colspan="2">First</th> <th colspan="2">Company</th> <th colspan="2">Reg State</th> <th colspan="2">County</th> </tr> <tr> <th colspan="2">4</th> <th colspan="2">4</th> <th colspan="2">4</th> <th colspan="2">4</th> <th colspan="2">4</th> <th colspan="2">4</th> <th colspan="2">4</th> </tr> <tr> <th colspan="2">Used</th> <th colspan="2">Demo</th> <th colspan="2">Cert.</th> <th colspan="2">Cert.</th> <th colspan="2">Cert.</th> <th colspan="2">Cert.</th> <th colspan="2">Cert.</th> </tr> <tr> <th colspan="2">Stock #</th> <th colspan="2">1224</th> <th colspan="2">2019</th> <th colspan="2">RAM</th> <th colspan="2">Model</th> <th colspan="2">RAM 1500</th> <th colspan="2">Style</th> </tr> <tr> <th colspan="2">Year</th> <th colspan="2">2019</th> <th colspan="2">RAM</th> <th colspan="2">2VD REG C4B 64" 6</th> <th colspan="2">Odometer</th> <th colspan="2">4</th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Make</th> <th colspan="2">RAM</th> <th colspan="2">2VD REG C4B 64" 6</th> <th colspan="2">4</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Model</th> <th colspan="2">RAM 1500</th> <th colspan="2">2VD REG C4B 64" 6</th> <th colspan="2">4</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Style</th> <th colspan="2">2VD REG C4B 64" 6</th> <th colspan="2">4</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> <tr> <th colspan="2">Odometer</th> <th colspan="2">4</th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> <th colspan="2"></th> </tr> </thead></table>														Customer #		MCCULLAR		Last		First		Company		Reg State		County		4		4		4		4		4		4		4		Used		Demo		Cert.		Cert.		Cert.		Cert.		Cert.		Stock #		1224		2019		RAM		Model		RAM 1500		Style		Year		2019		RAM		2VD REG C4B 64" 6		Odometer		4				Make		RAM		2VD REG C4B 64" 6		4								Model		RAM 1500		2VD REG C4B 64" 6		4								Style		2VD REG C4B 64" 6		4										Odometer		4																																																																																																													
Customer #		MCCULLAR		Last		First		Company		Reg State		County																																																																																																																																																																																																																																	
4		4		4		4		4		4		4																																																																																																																																																																																																																																	
Used		Demo		Cert.		Cert.		Cert.		Cert.		Cert.																																																																																																																																																																																																																																	
Stock #		1224		2019		RAM		Model		RAM 1500		Style																																																																																																																																																																																																																																	
Year		2019		RAM		2VD REG C4B 64" 6		Odometer		4																																																																																																																																																																																																																																			
Make		RAM		2VD REG C4B 64" 6		4																																																																																																																																																																																																																																							
Model		RAM 1500		2VD REG C4B 64" 6		4																																																																																																																																																																																																																																							
Style		2VD REG C4B 64" 6		4																																																																																																																																																																																																																																									
Odometer		4																																																																																																																																																																																																																																											
<table border="1"> <thead> <tr> <th colspan="2">Payment</th> <th colspan="2">26,868.36</th> </tr> <tr> <th colspan="2">Amount Financed</th> <th colspan="2">26,868.36</th> </tr> <tr> <th colspan="2">Finance Charge</th> <th colspan="2">0.00</th> </tr> <tr> <th colspan="2">Total of Payments</th> <th colspan="2">26,868.36</th> </tr> <tr> <th colspan="2">Total Sales Price</th> <th colspan="2">26,868.36</th> </tr> </thead></table>														Payment		26,868.36		Amount Financed		26,868.36		Finance Charge		0.00		Total of Payments		26,868.36		Total Sales Price		26,868.36																																																																																																																																																																																																													
Payment		26,868.36																																																																																																																																																																																																																																											
Amount Financed		26,868.36																																																																																																																																																																																																																																											
Finance Charge		0.00																																																																																																																																																																																																																																											
Total of Payments		26,868.36																																																																																																																																																																																																																																											
Total Sales Price		26,868.36																																																																																																																																																																																																																																											

HUNTER DODGE CHRYSLER JEEP RAM
1130 AUTO MALL DR
LANCASTER, CA 93546302

Configuration Preview

Date Printed: 2019-02-07 6:11 PM VIN: VON: Quantity: 1
Estimated Ship Date: Status: BA - Pending order
FAN 1: 000/P Consolidated Fire Protection
FAN 2:
Client Code:
Bid Number: TBR054

Sold to: Ship to:
HUNTER DODGE CHRYSLER JEEP RAM (52979) HUNTER DODGE CHRYSLER JEEP RAM (52979)
1130 AUTO MALL DR 1130 AUTO MALL DR
LANCASTER, CA 93546302 LANCASTER, CA 93546302

Vehicle: 2019 1500 CLASSIC TRADESMAN REG CAB 4X4 (120 in WB 6 FT 4 IN box) (DS6L61)

Sales Code	Description	MSRP(USD)
DS6L61	1500 CLASSIC TRADESMAN REG CAB 4X4 (120 in WB 6 FT 4 IN box)	31,895
22B	Customer Preferred Package 22B	0
ERB	3.6L V6 24V VVT Engine	0
DFL	8-Spd Auto 845RE Trans (Make)	0
PW7	Bright White Clear Coat	0
APA	Mordantic Paint	0
V9	Cloth 40/20/40 Bench Seat	0
X8	Black/Diesel Gray	0
4DH	Prepaid Holdback	0
4ES	Delivery Allowance Credit	0
MAF	Fleet Purchase Incentive	0
CK9	Delete Carpet	0
AJH	Power and Remote Entry Group	735
UA1	Licensed 3.0	195
AJY	Popular Equipment Group	825
QSA	Auto-Spin Differential Rear Auto	495
X89	RimBox Cargo Management System	1,295
RM6	Easy Order	0
4FM	Fleet Optim Editor	0
4FT	Fleet Sales Order	0
171	Zone 71-Los Angeles	0
4EA	Sold Vehicle	0
4FA	Special Bid-Ineligible For Incentive	0
TB9054	Government Incentives	0
XKN	Flex Fuel Vehicle	0
YCE	5 Additional Gallons of Gas	0
Destination Fees:		1,695
Total Price:		34,110

Order Type: Fleet
Scheduling Priority: 1-Sold Order
PSP Month/Week: 9H
Build Priority:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



MAGGIE ORTEGA
661.912.2895

BUYER		CO-BUYER		Deal #: 55831 Deal Type: Retail Deal Date: 02/06/2019 Print Time: 07:39pm	
Work #: Email:				Salesperson:	
VEHICLE					
New <input checked="" type="checkbox"/> Used <input type="checkbox"/> Demo <input type="checkbox"/>	Stock #:	Description:	VIN:	Mileage:	
		2019 RAM 1500		0	
TRADE					
			MSRP: \$37,530.00 Discount: - \$10,030.00 Sale Price: \$27,500.00		
AFTERMARKETS					
			Sale Price: \$ 27,500.00 Total Financed Aftermarkets: \$ 0.00 Total Trade Allowance: \$ 0.00 Trade Difference: \$ 27,500.00 Doc Fee: \$ 85.00 State & Local Taxes: \$ 2,137.84 Total License and Fees: Exempt from Titling & Registration \$ 58.75 Total DMV Fees: \$ 5,530.66 <i>Sales Tax: San Bernadino County 7.75%</i> Total Trade Payoff: \$ 0.00 Delivered Price: \$ 29,781.59 Cash Down Payment - Deposit: \$ 0.00 Sub Total: \$ 29,781.59 Service Agreement: \$ 0.00 Maintenance Agreement: \$ 0.00 GAP Insurance: \$ 0.00 Credit Life, Accident & Health: \$ 0.00 Other: \$ 0.00 Amount Financed: \$ 29,781.59		
			Total Aftermarkets: \$ 0.00		
			Rate: Amount Financed: \$ 29,781.59		

HADDAD DODGE
3000 HARRIS RD
BAKERSFIELD, CA 933133204

Configuration Preview

Date Printed: 2019-02-06 10:14 PM VIN: Quantity: 1
Estimated Ship Date: VON: Status: BA - Pending order

Sold to:
HADDAD DODGE (41198)
3000 HARRIS RD
BAKERSFIELD, CA 933133204

Ship to:
HADDAD DODGE (41198)
3000 HARRIS RD
BAKERSFIELD, CA 933133204

Vehicle: 2019 1500 CLASSIC TRADESMAN REG CAB 4X4 (120 in WB 6 FT 4 IN box) (DS6L61)

	Sales Code	Description	MSRP(USD)
Model:	DS6L61	1500 CLASSIC TRADESMAN REG CAB 4X4 (120 in WB 6 FT 4 IN box)	31,995
Package:	22B	Customer Preferred Package 22B	0
	ERB	3.6L V6 24V VVT Engine	0
	DFL	8-Spd Auto 845RE Trans (Make)	0
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monotone Paint	0
	*V9	Cloth 40/20/40 Bench Seat	0
	-X8	Black/Diesel Gray	0
Options:	XB9	RamBox Cargo Management System	1,295
	AJY	Popular Equipment Group	825
	YEP	Manuf Statement of Origin	0
	XHC	Trailer Brake Control	295
	UA1	Uconnect 3.0	195
	LPL	LED Bed Lighting	145
	DSA	Anti-Spin Differential Rear Axle	495
	CK9	Delete Carpet	0
	AJH	Power and Remote Entry Group	735
	5N6	Easy Order	0
	171	Zone 71-Los Angeles	0
	4EX	Sales Tracking	0
Discounts:	XKN	Flex Fuel Vehicle	0
	YGE	5 Additional Gallons of Gas	0
Destination Fees:			1,695
Total Price:			<u>37,530</u>

Order Type: Retail
Scheduling Priority: 4-Dealer Order
Salesperson:
Customer Name:
Customer Address:

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Purchase Quote Sheet

**Prepared For:**

Darik McCullar

(760) 372-2821

dmccullar@tjUSD.net

Prepared By:

Josh Sternfeld

Victorville Motors

(760) 493-3139

jsternfeld@vvmtrs.com

Prepared On:

2/7/2019

<u>Year</u>	<u>Make</u>	<u>Model</u>
2019	Ram	1500 Tradesman Reg Cab 4x4 w/ Rambox Storage
RETAIL		\$ 39,860.00
Sale Price		\$ 35,865.00
Rebates		\$ 3,750.00
Sale Subtotal		\$ 32,115.00
Savings		\$ 7,745.00
Cash Down		\$ -
Trade-In		N/A
Total Financed EST (Purchase Price, Tax, DMV)		\$ 35,326.00

Term in Months	0
Estimated APR	0.00%
Estimated Monthly Payment	\$ -

Disclaimer:

The information contained in this package is provided to assist in assessing our vehicles and is for your information only. Prices and content information shown are subject to change and should be treated as estimates only. Vehicle(s) listed subject to prior sale. Estimate good for 30 days. Rebates from factory are subject to change without notice.